



EVOLVE THE WAY OF LIFE

2<sup>nd</sup> September 2022

## Recap from 2021...

**ESG at the core of the business model,** which elevates competitiveness **Progressive and sustainable growth** with innovative product & services **Proactive measures** against disruption creates operational resiliency













#### **AGENDA**

# 1. SCGP's vision & strategy

- A: Growth and innovation throughout macro-challenges
- B: Supply chain management: challenges & opportunities
- 2. Strategic planning & execution related to climate change
- 3. Continuous efforts for social & environmental improvement
- 4. ESG metrics & achievements
- 5. Key takeaways



# 1. SCGP's vision and strategy

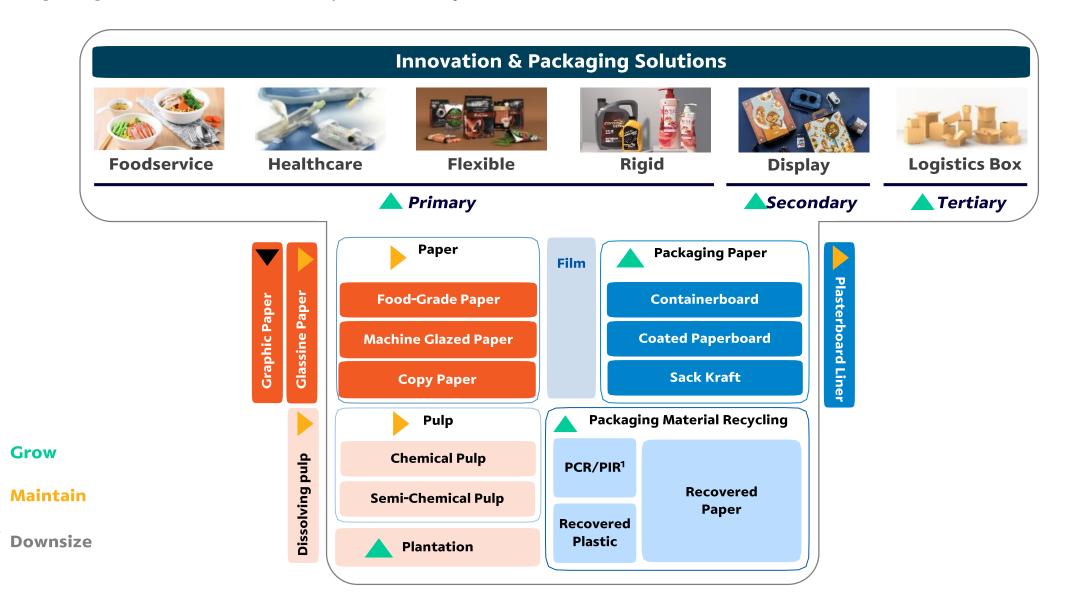
# **SCGP** Vision 2025

#### Double business size > 200,000 mTHB by 2025



#### **SCGP Business model**

Continuing to grow the core and expand to adjacencies



# Continue to grow with quality amidst uncertainties

#### Macro environments in 2021-2022



Pandemic disrupts global economy



Volatility in cost



Geopolitical conflict & China's lockdown



Forthcoming global recession

#### **Business challenges:**

- Adverse business environment, demand & cost pressure
- Imbalance supply chain & strict pandemic measures

#### Internal efforts for sustainable growth

- Focus on organizational resources & capabilities
  Prioritize employee safety while pursue competency
  development amid the pandemic
- Maintain liquidity while minimize cost uncertainties

  Prudently evaluate investments, lock-in interest cost, diversify
  funding sources along with intensive cash management

**A: Growth & innovation** Continued expansion with new products, new growth market and breakout business with distinguished R&D capabilities (i.e. Nano Technology)

**B:** Operational excellence to stabilize supply chain Emphasis on security, accessibility and sources diversifications

# A: Growth and innovation throughout macro-challenges

# Growth and innovation throughout macro-challenges

Key Strategies toward vision to be a leading multinational consumer packaging solutions provider

#### **Growing the core**



- Strengthen leadership position of packaging paper across ASEAN
- Aiming for multi-countries optimization





# Innovation to innovate into adjacencies



- Capture opportunity of growing foodservice packaging demand i.e FEST Bio products
- Distinctive one-stop solutions for rising E-commerce demand





# **Breakout with new businesses**



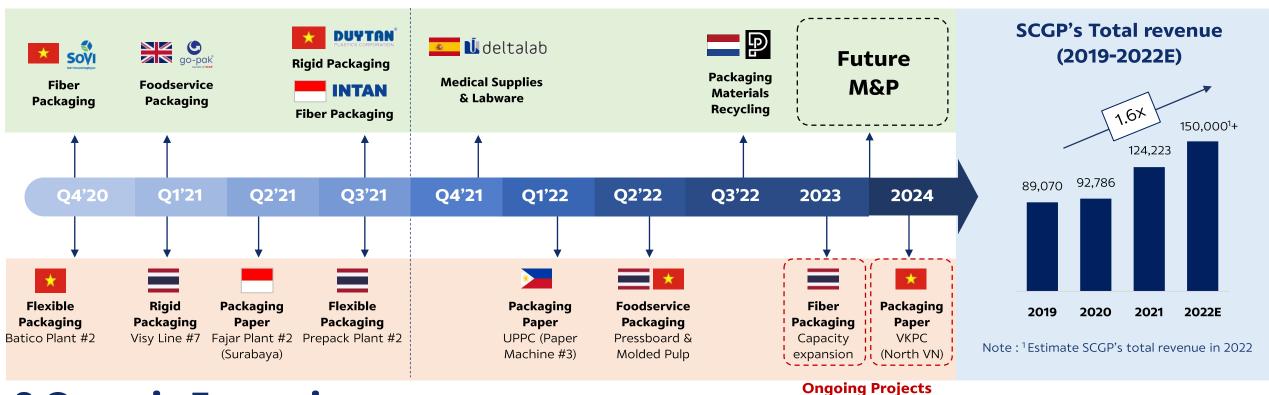
- Fulfil surging demand needs of healthcare & medical supply globally
- Enhance competency with precision mold injection

**u** deltalab

# **Key growth drivers**

Fuel up future growth with high quality M&Ps and organic expansions

#### 6 M&Ps



**8 Organic Expansions** 

SCGP

# Expedite and strengthen innovation with distinguished R&D capability

# Raw material enhancement ("New bonding journey")

Engineer with advanced technology on materials made from **agricultural residues** 







The applications of nanocellulose in packaging;

- Ultimate performance in paper strength reinforcement
- Without chemical treatment for Nano fibrillation
- Biodegradable and recyclable

Expand nanocellulose capability to wellness, health & personal care products:





Active ingredient for health and hygiene products

Leverage tissue cultures expertise to develop well-being products:





IM-MU Cap

# Relentless development of sustainable packaging

Emphasis on recyclability, recycled materials and environmental-friendly product

#### **Innovative recyclable products**



#### Recyclable mono material bag

 Develop multi-layer mono material for easy-to-recycle which retain high protection & resistant properties

#### **Increase recycled contents**



# Pet care products made from recycled PET

 Increase usage of recycled resin and recycled PET (rPET) as part of raw materials to reduce virgin resin usage

#### **SCG** green choice label



#### **Self-Declaration label**

 Environmental friendly products, mainly focus on resources reduction & prolonging shelf life i.e., Green carton and thermoformed food packaging

"99.7%1 of packaging volume are Recyclable, Reusable or Compostable and heading toward 100% in 2025"

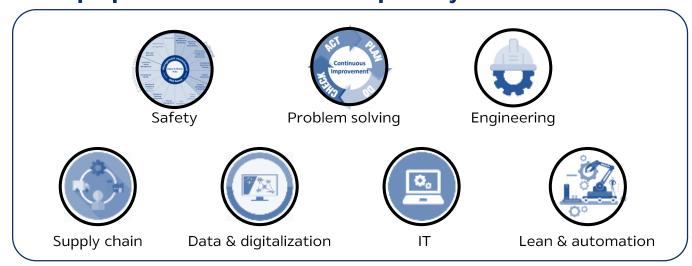
# B: Supply chain management Challenges & opportunities

# Supply chain management: challenges & opportunities

Center of operational excellence with total cost savings of ~2,500 MB in H1/2022

### SCGP's circular model Paper manufacturing Packaging manufacturing Recycling **6** stations & SCGP international trader 3<sub>customers</sub> Retail store & residentia Distribution area SCGP operating facilities

#### **Build-up operational excellence capability**



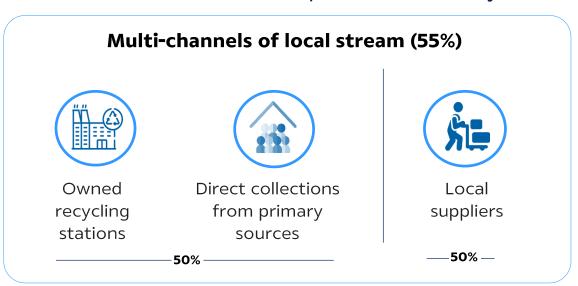
#### **Key highlight: Automated inspection truck scanner**

- Proactively re-designed process of raw material inspection with sensor scanner & AI database
  - Minimize hygiene concerns
  - Ensure raw materials quality & traceability
  - Efficient logistics management & time savings
- Implemented in TH & VN operations (Extend to ID & PH)

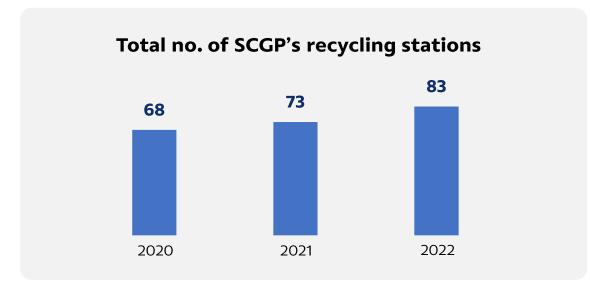
Collaboration with SCGP

## Progressively reinforcing the raw materials supply chain

SCGP's circular model with focus on security, accessibility and source diversification







#### **Key rationales:**

- 1. Enter into fast-growing international packaging material recycling business
- 2. Fulfill the enlarging demand of recycled materials & evolving trend toward sustainability
- 3. Strengthen strategic raw materials supply to support long-term growth

# 2. Strategic planning & execution related to climate change

# Well-defined targets and execution plans toward Net Zero 2050

#### Strategy & targets in 2030





#### 1. Renewable & Low Carbon energy

- Increase plantation area for biomass
- Increase biomass usage in existing and new boiler
- Solar capacity expansion to 52MWp

# Reduce (80%)<sup>1</sup>



#### 2. Energy Efficiency

Packaging paper plant efficiency improvement



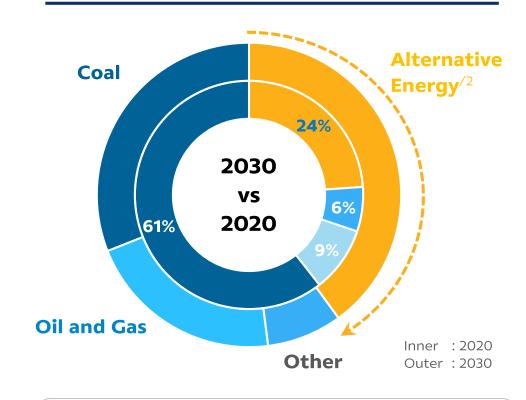
#### 3. Carbon Offset

- Plantation for carbon credit 57,000 rai
- Carbon capture utilization & storage

# Removal

 $(20\%)^{1}$ 

#### **Energy ratio**



H1/2022: Coal 54% and alternative energy 28% from total energy sources

## Continue to enlarge alternative energy sources & develop natural climate solutions

**Increase alternative** energy portion





- Continuous increase in the proportion of alternative energy sources to 28% in H1/2022 (from 26% at the end of 2021)
- Ongoing expansion of solar power generation capacity with an additional 10.0 MWp within Y2022 (from 11.8 MWp at the end of 2021)

**Continuation to more** advanced technology





- Focusing on best environmentally friendly technology through torrefaction process technology by replacing fossil fuels with bio-carbon (biomass, agricultural residues)
- Ongoing to pursue **pilot-scale** torrefaction and combustion

**Enhanced effort on** natural climate solutions





**New plantation since 2020-2021** (included all activities)

129,412 trees

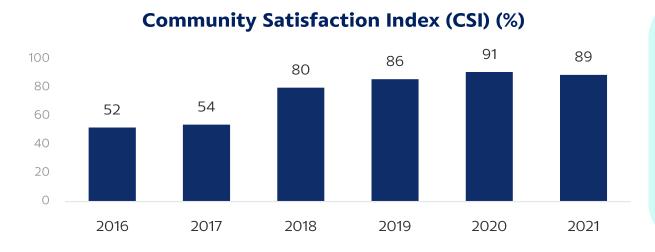


Sustainable forest restoration (Registered T-VER<sup>1</sup> in 2021)

189,500 trees

# 3. Continuous efforts for social & environmental improvement

### Community satisfaction survey & continuous engagement with the society



#### **Key highlights:**

- Create engagement activities to respond to social needs
- Foster employee involvement to create sustainable values for society
- Uplift life in economic, social, environment dimensions
- Closely communicate to the communities to receive feedback

#### **Open House**





#### **Employee Involvement**





#### **Sustainable activities for communities**













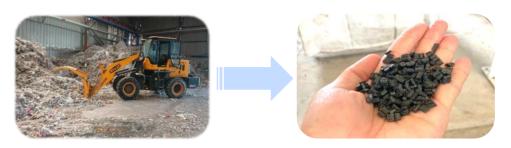
# Recent waste management effort: pioneered at FAJAR (Indonesia)

ASEAN's first "waste of waste" recycling project

Established recycling facility in the flagship investment in Indonesia

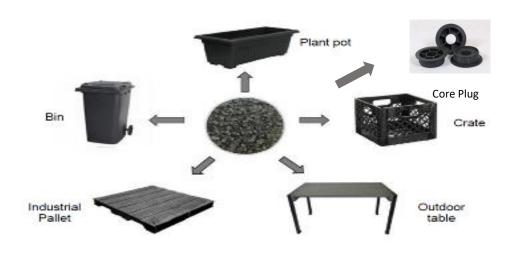


FAJAR's plastic recycling plants in West & East Java



**Plastic pellets** 

#### **Further enrollment of the values creation**



- Expand to TH, VN & PH operations
- Internal collaboration with polymer packaging operations
- Commercial opportunity with strategic partners, e.g., plastic houseware producers

## Ever-expanding collaborations with recycling partners at multiple levels



460
Drop points



145
Recycling Partners

#### **Key highlights:**

#### **Government**

- SCGP x The Ministry of Industry 80 Years of Ministry of Industry, 8,000 Kg. of Recycling and Returning to the Society
- **SCGP x Thai post Rebox to school projects:** Turn recycled waste into tables and chairs for border patrol police schools' students

#### **Customers**

• SCGP x Uniqlo Set up drop points at Uniqlo to collect waste, convert to paper based furniture, and donate to UNHCR in Ratchaburi and Kanchanaburi



# Influencing community & consumer on sustainable waste management

#### **Zero Waste Community Model since 2015**

- Reduce waste and increase incomes from waste management
- Expand zero waste model to other areas where SCGP's plants are located, and share zero waste knowledge to other communities across the country

No. of participated communities







Zero Waste Communities awarded by Department of Environmental Quality Promotion, Ministry of Natural Resources and Environment

#### **Develop Zero Waste Products for Communities**



Khu Din green cone Reduce food waste, transform into fertilizer

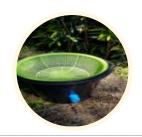




Water conservation pond Bring water back to reuse



Plant pot Plant with less water



**Food waste and grease** separator

Reduce drain clogs, use the water and grease for additional benefits

# 4. ESG metrics and achievements

# **Continuous evaluation of ESG key metrics and targets**

			Targets	As at Dec'2021
	Emissions	Reduce greenhouse gas emissions Scope 1 and 2 against 2020 base line both Thailand and abroad	20% by 2030 Net Zero by 2050	2.4%
Environment	Water	Reduce water withdrawal	35% by 2025	26.3%
	Recyclability	Volume of Recyclable, Reusable or Compostable packaging	100% by 2025	99.7%
Social	Employees	Health & Safety : Occupational Illness and Disease Frequency Rate	O case / 1,000,000 Hours Worked	0 case / 1,000,000 Hours Worked
		Human Rights : Number of human rights violation	0 case	0 case
	Communities	Community Satisfaction Index	90%	89%
	Board Composition	Independent Directors (3 out of 12 directors are female)	>50%	66%
Governance	Product Stewardship	Sales revenue which comes from products, services, and solutions that received the SCG Green Choice label	66.7% by 2030	45%
Governance	Supply Chain Stewardship	Suppliers that pass the ESG Risk assessment	100%	100%

# **SCGP's sustainability ratings**

No.	Agency	Rating Ty	ре	Scale (best to worst)	2021
1	S&P Global	S&P Global Corporate Sustainability Assessment (CSA)	Recognized international benchmark	100 - 0	Voluntary participation with <b>Silver rating at score 75</b> (Top 5 in Global Containers and  Packaging category)
2	MSCI 🛞	MSCI ESG rating	Recognized international benchmark	AAA - CCC	First rating at <b>Grade BB</b>
3	FTSE4Good	FTSE 4Good Index	Recognized international benchmark	5 - 0	First ESG rating at <b>3.7 score</b>
4	THALLAND NET INVESTMENT 2020	Thailand Sustainability Investment (THSI)	Represent strong position in national level	-	Listed in SET THSI index
5	<b>ecovadis</b> Business Sustainability Ratings	Ecovadis	Represent sustainable supply chain to customers	Platinum - Bronze	Gold Medal
6	CIRCULYTICS	Circulytics	Showcase to investors as leading in circular economy	A - E	Grade B
7	SUSTAINALYTICS	Sustainalytics	Clear insights into the ESG risks of companies	Negligible - Severe	First assessment as <b>Low Risk</b>

**ESG Awards & Recognitions** 













# 5. Key takeaways

# **Key takeaways**

**Organizational** resources & capabilities

Continue to support and develop the value of the individual, communities and national society

Long-term growth

Confidently reach 1.6X<sup>1</sup> revenue target in 2 years after IPO with quality growth from growing the core, expanding into adjacencies and entrance into new business

**Supply chain** management

Stabilize supply chain and lay down resilient eco-system through operational excellence with cost savings of ~2,500 MB in H1/2022

**Circular business & ESG** leadership

Improve on the 99.7% recyclability of packaging products and progress toward Net Zero while became top 5 in global containers & packaging in **S&P** global rating

# Q&A

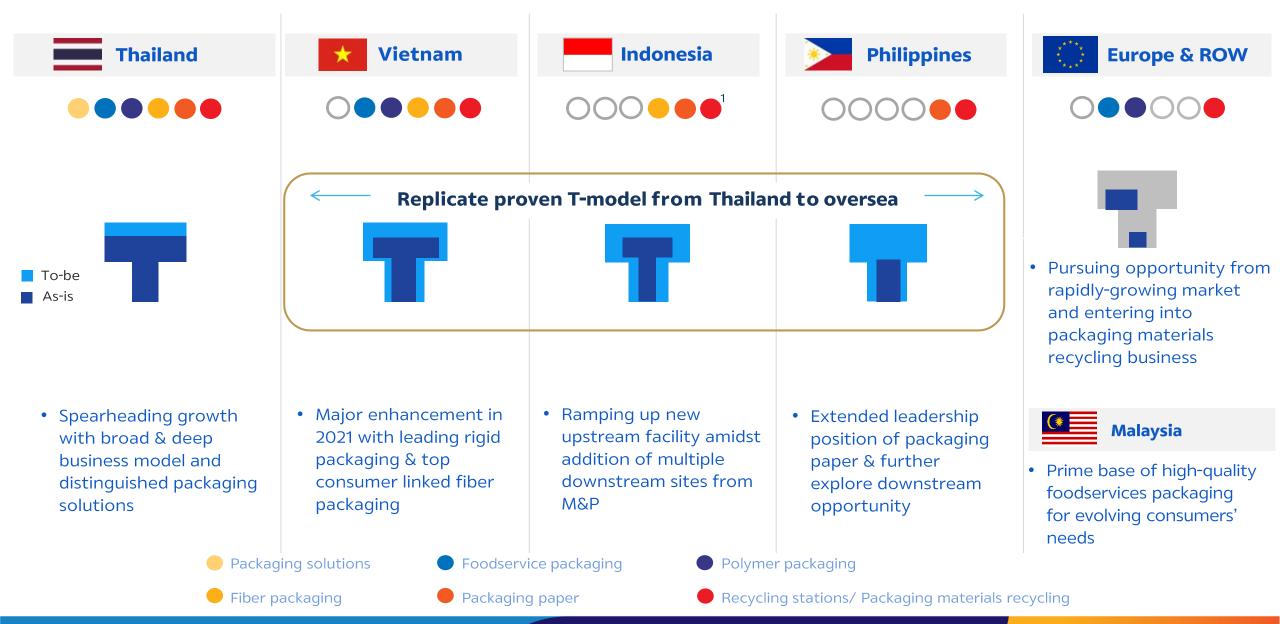


# **THANK YOU**

For more information, please contact Investor relations, SCG Packaging Public Company Limited "SCGP\_invest@scq.com" or 02-586-2939



# Pursue long-term growth, focusing on consumer-linked segments



## **Progressive Strategic Directions Toward Sustainable Growth**

#### **Growth Opportunities**



#### **GDP +1-2%**

Packaging demand growth<sup>1</sup>



**Ample ASEAN's** consumption growth opportunity compared to developed market



#### **CAGR 6-8%**<sup>2</sup>

ASEAN's healthcare spending potential growth (Deltalab)



#### E-commerce growth 20%3



Rise of demand for sustainable packaging

#### **Key Efforts**

#### 1. Expand consumer-linked topline

- Strengthen business model: B2B2C & B2C
- Tailor-made solutions offering

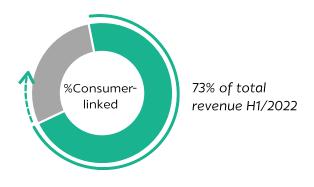
#### 2. Enlarge growth in ASEAN & Beyond

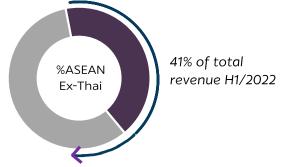
- Business expansion: Organic and M&Ps
- Value-based offerings

#### 3. Enhance bespoke downstream business

- Capture evolving high growth segments
- Broad & Deep fortification

#### **Future Portfolio**







37% of total revenue H1/2022

2. Total healthcare & medical supplies growth from 2020-2025E in ASEAN

### **Governance Structure for the ESG Efforts**

