

## Social Investing in Hong Kong

## 香港社會創投基金

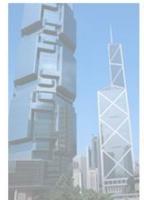
Francis Ngai | Founder & CEO | July 2014



#### Social Ventures Hong Kong Brief Introduction

- ▶ Founded since 2007
- First Venture Philanthropy
   Organization in Hong Kong
- ▶ 20+ Portfolio Social Ventures
- ▶ 500+ Professional Volunteers
- >40,000 Volunteer Hours
- ▶ >HK\$100M Impact Capital Invested/ Leveraged

"SVhk dedicates to provide financial and extra-financial support to Social Purpose Organizations (SPO) in Hong Kong."







**Social Innovation:** New Mechanism for Social Change

By cross-sector collaboration, we re-organize social capital into brand new impact ventures to solve unmet social need.

Professional Volunteer: New Minds to Make a Difference Inspired minds will put into action for the betterment of the world, with their expertise and network.















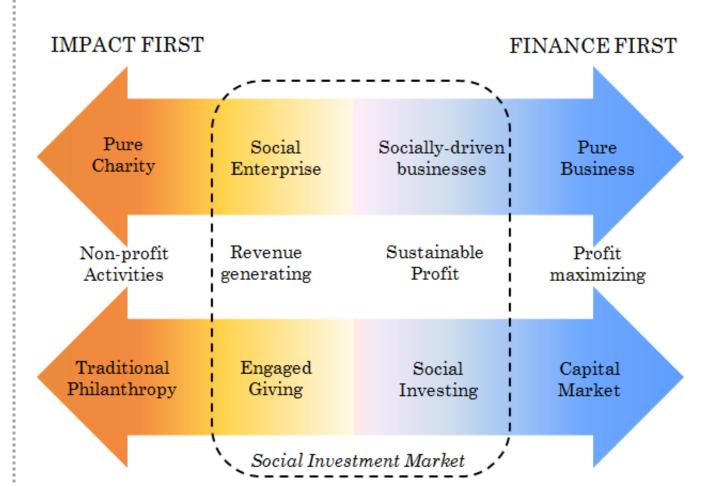
### Creating Blended Value: Social Investment Market

#### Demand-side

The spectrum of organization and the blended value proposition

#### Supply-side

"third sphere" —
a unique field
created by the
mixing and
eventual
convergence of the
two migrating
forces of "engaged
giving" and "social
investing"







**Diamond Cab:** 

Hong Kong's first Barrier-free 24-hour transportation since 2011

60,000+ wheelchair trips



6 barrier-free taxis

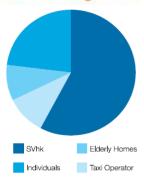


# A Case of Impact Investing

#### Diamond Cab

Barrier-free Transportation

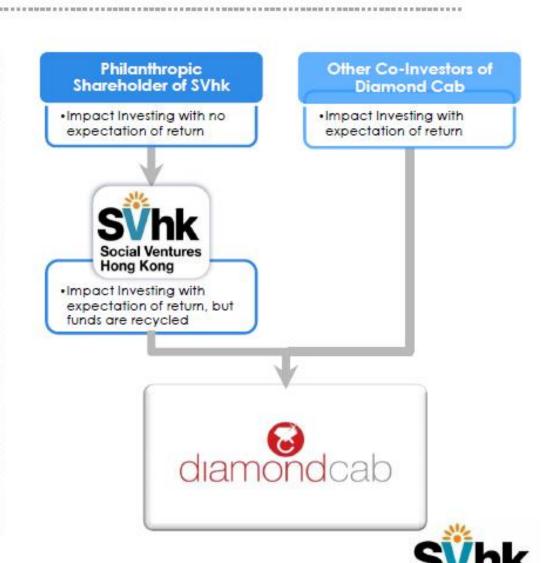
#### Diversified Strategic Shareholders:



Diamond Cab Shareholding

#### SVhk Professionals involved:





Social Ventures Hong Kong



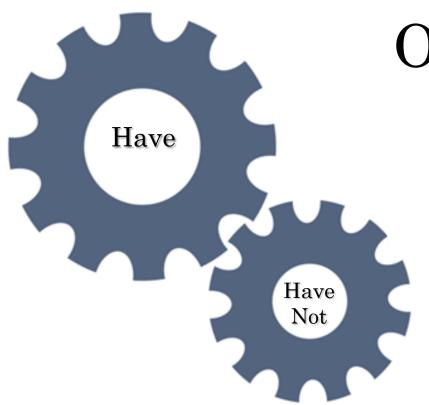








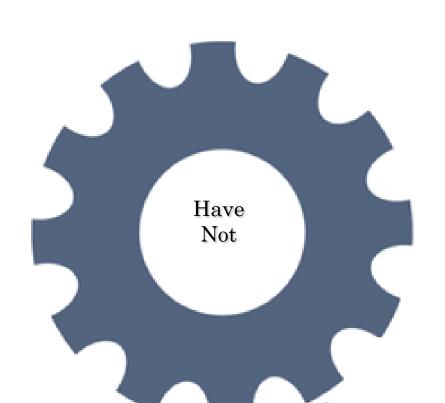




Our Society in the Past.



# Our Society Now.







**Light Be:** 

Hong Kong's first affordable housing project

**18 Light Homes** 



30+ Families 80+ Individuals



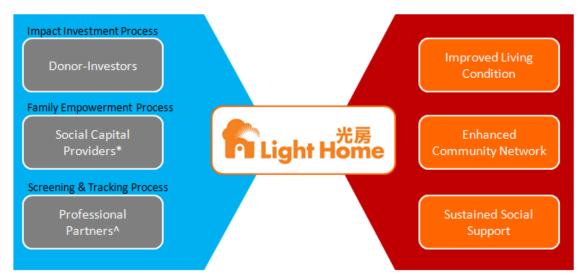
### LightBe











Social Capital Providers\*: Volunteer Angel Families, Community SE/NGO, Non-profit partners Professional Partner^: NGOs (SOCO, HKSPA, NAWL), PolyU Centre for Social Policy Studies





### 4 Characteristics of Light Home Scheme

#### **Private Resources**

• Light Be helps landlords investing their private properties for creating social impact, other than a basic financial return.

**New Mechanism** to Old Problem

• Light Be provides a property-rental-based poverty alleviation scheme which is neither available in the market nor in our welfare system. Instead, Light Be is a social enterprise offering an innovative product or service via another mechanism.

**Empowerment Approach** 

Light Home is more than housing. Light Be strives to empower the beneficiaries in a way that they may acquire stronger capabilities to shape their own future.

**Bottom Up** Collaboration • Light Be collaborates with volunteers, SME, corporations, and NGOs to provide cross-sector support to the beneficiaries. This bottom up approach of collaboration enhances social engagement and creates synergy effect in poverty alleviation.



### LightBe



#### **Quick Facts**

Light Be was launched in September 2012







18 **Light Homes** 

30 +**Families** 

80 +

Individuals

#### **Positive Feedback**

"業主可以用單位累積財富,也可以用來改變世界。換 角度看,人家也在幫我,為我生命中帶來成長" - 光房業主

"因為背景相近,所以可以互相幫忙扶持" 一光房住戶

"租金不一定等於市價,投資也可以幫助別人" -SVHK 顧問委員會主席 夏佳理



#### **Social Impact**

- After settling in,
  - 64% mom have taken training course
  - 55% mom have done volunteer job
  - 55% mom have done PT or FT job
  - 73% child have had academic advancement
- New platform for poverty alleviation
- **Cross-sector collaboration**

#### Over 60 media coverage







東方日報 - 2013 年 10 月 18 日











Playtao Education School-based afterschool program targeted at grassroot students

8 Schools



~ 500 Students





#### **BABY STEPS TO GO GREEN**



**Partial List of Partner Corporate** 















**Green Monday:** 

Promoting and enabling green lifestyle since 2012



23% HK population now doing this!

1,000+ restaurant outlets 500+ schools



# MISSION STATEMENT

green, healthy and sustainable living. Through our vegetarian promotion and food rescue initiatives, we are a platform that enables corporations, restaurants, schools, and the general public to join efforts in reducing our carbon footprint and performing our social and environmental responsibilities.



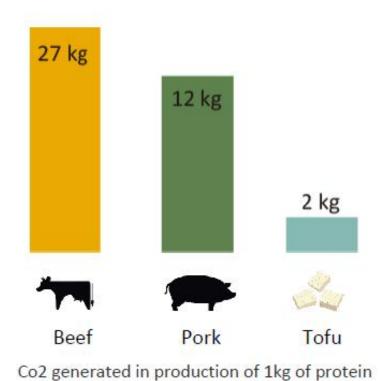


# **Global Warming**



Livestock industry is among the greatest contributors to global warming, emitting more greenhouse gases than all our cars, trucks, trains, and Airplanes combined

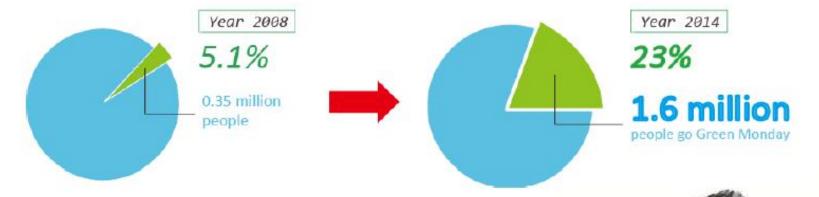






# **Impact**





1 in 4 HK people goes Green Monday

Flexitarian population increases from 0.35 million in 2008 to 1.6 million in 2014. This citywide participation in Green Monday helps to reduce carbon emission by 0.9 million tons, which is equivalent to the carbon absorption capacity of 40 million trees.

\*2014 data source: 1006 telephone surveys by Ipsos Hong Kong



<sup>\*2008</sup> data source: The Hong Kong Vegetarian Society

# Green Monday corporate partners (Partial list)



















































































# Green Monday Group



Green Monday Foundation\* Green Monday Solutions^ Green Monday Ventures^ "Green as a Culture" "Green as a Strategy" "Green as an Economy" Promoting culture of green diet Innovating the society with Implanting green strategy to and lifestyle to general public mainstream corporate brand new green ventures - Consultancy & advisory - Advocate & promote Invest & incubate to corporate strategic green business meat-free diet Training & marketing Create & satisfy unmet Green Green Green - Create culture of green support service green market demand lifestyle (media/ campaign) Culture Strategy Economy - Licensing of GM service Leverage GM brand & - Regional extension and product network Creating Green Trend Penetrating in Hong Kong

<sup>\*</sup>Green Monday Solutions & Green Monday Ventures are proposed limited-by-shares set-up



<sup>\*</sup>Green Monday Foundation is a charitable organization registered in Hong Kong since 2013 Mar.

#### Social Ventures Hong Kong Incubation Portfolio











First Barrier-free 24-Hour Taxi Service www.diamondcab.com.hk

Collaboration Platform of Meatfree Monday to Reduce Carbon Footprint www.greenmonday.org.hk

Promote health and community spirit through street running www.runourcity.org





First Affordable Housing Initiative to Alleviate Poverty for Single-Parent Family www.lightbe.hk











School-based Afterschool Program for Children from Grassroot Families www.playtao.com























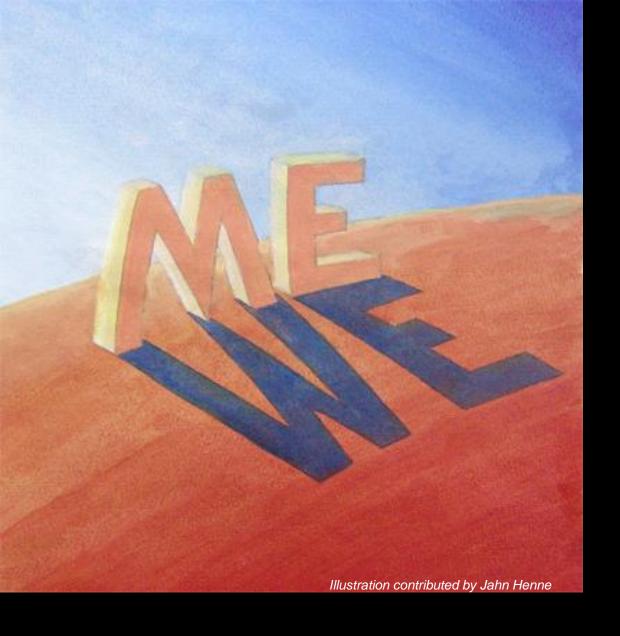




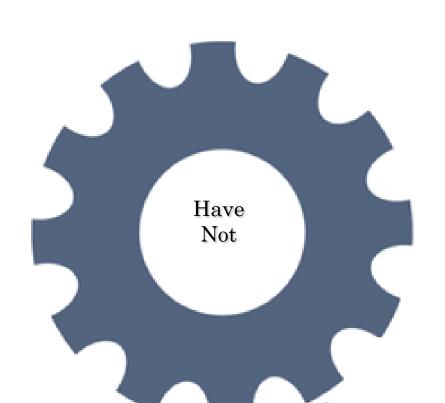




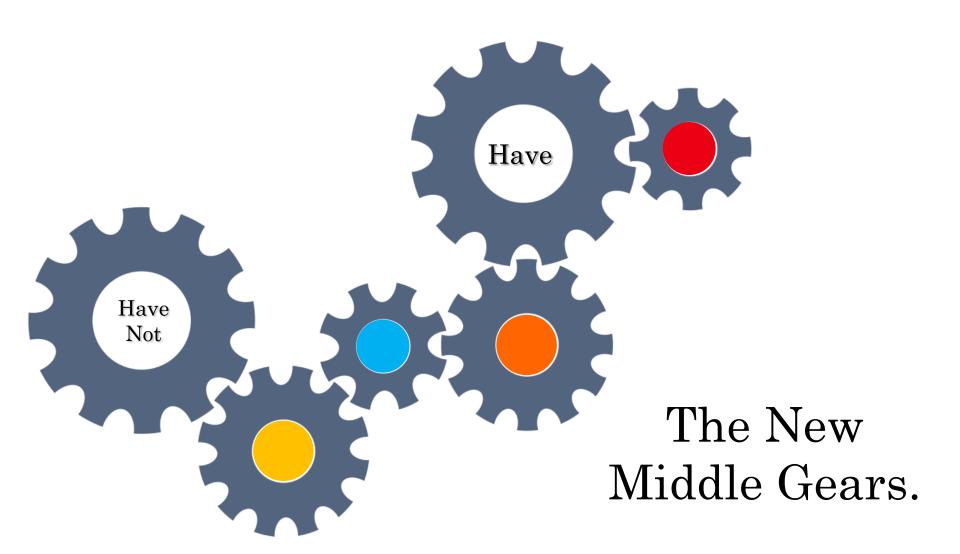




# Our Society Now.







# The Secret Recipe...

Show case! – people believe only by visualizing it.

Business/ Professional! – inspire the mainstream.

Passion! - it is not just about money and invest.



