

SET Awards 2025: Sustainability Excellence

AMATA
POSSIBILITIES HAPPEN



คุณวิกรม กรมดิษฐ์

ประธานกรรมการ
และรักษาการประธานเจ้าหน้าที่บริหาร
กลุ่มบริษัทอมตะ



ดร. วิวัฒน์ กรมดิษฐ์

ประธานเจ้าหน้าที่เทคนิควิศวกรรม
และประธานเจ้าหน้าที่บริหาร
กลุ่มธุรกิจอสังหาริมทรัพย์ในประเทศไทย
บริษัท อมตะ คอร์ปอเรชั่น จำกัด (มหาชน)



คุณสักรา วนลาภพัฒนา

รักษาการประธานเจ้าหน้าที่กลยุทธ์
และผู้ช่วยประธานเจ้าหน้าที่บริหาร
บริษัท อมตะ คอร์ปอเรชั่น จำกัด (มหาชน)



คุณชวลิต ทิพพานิช

ประธานเจ้าหน้าที่บริหาร
บริษัท อมตะ ยู จำกัด



คุณพจนารถ หรีจินดา

รักษาการประธานเจ้าหน้าที่
ปฏิบัติการ
บริษัท อมตะ ยู จำกัด



คุณอัครเรศร์ ชูช่วย

กรรมการผู้จัดการ
บริษัท อมตะ ฟาซิลิตี้
เซอร์วิส จำกัด

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An aerial night photograph of an industrial park or airport area. A multi-lane highway runs diagonally from the bottom left towards the center. To the right of the highway, there are numerous large industrial buildings with flat roofs, some of which are illuminated from within. The background shows a city skyline with lights under a dark sky. A large, semi-transparent blue geometric shape, consisting of several overlapping triangles, covers the left and central portions of the image, serving as a background for the text.

AMATA

POSSIBILITIES HAPPEN

01

About AMATA

ทุกคนได้ประโยชน์

พัฒนาคุณค่าในสิ่งที่ก้าวหน้าสู่โลกอนาคต

Follow through on the promise

保护自然 —— 不要破坏它

各方都能受益

All parties benefit

Actively pursue initiatives that are innovative, future-oriented, & socially beneficial.

ร่วมมือกับคนเก่ง
องค์กรดีทั่วโลก

All processes are transparent

ทุกอย่างโปร่งใส

在引领未来世界的前沿
领域开展发展

Protect nature— don't destroy it.

ALL WIN

Development in progressive fields that lead toward the future world

ทำในสิ่งที่สร้างสรรค์เป็น
ประโยชน์ต่ออนาคตต่อสังคม

与有才华的人才及享有盛
誉的全球组织合作

坚守承诺

Collaborate with talented individuals & reputable worldwide organizations

ธรรมชาติไม่ถูกเบียดเบียน

ไม่มีอะไรดีไปกว่าการทำดี

There is nothing greater than doing good

没有什么比行善更伟大

所有过程透明

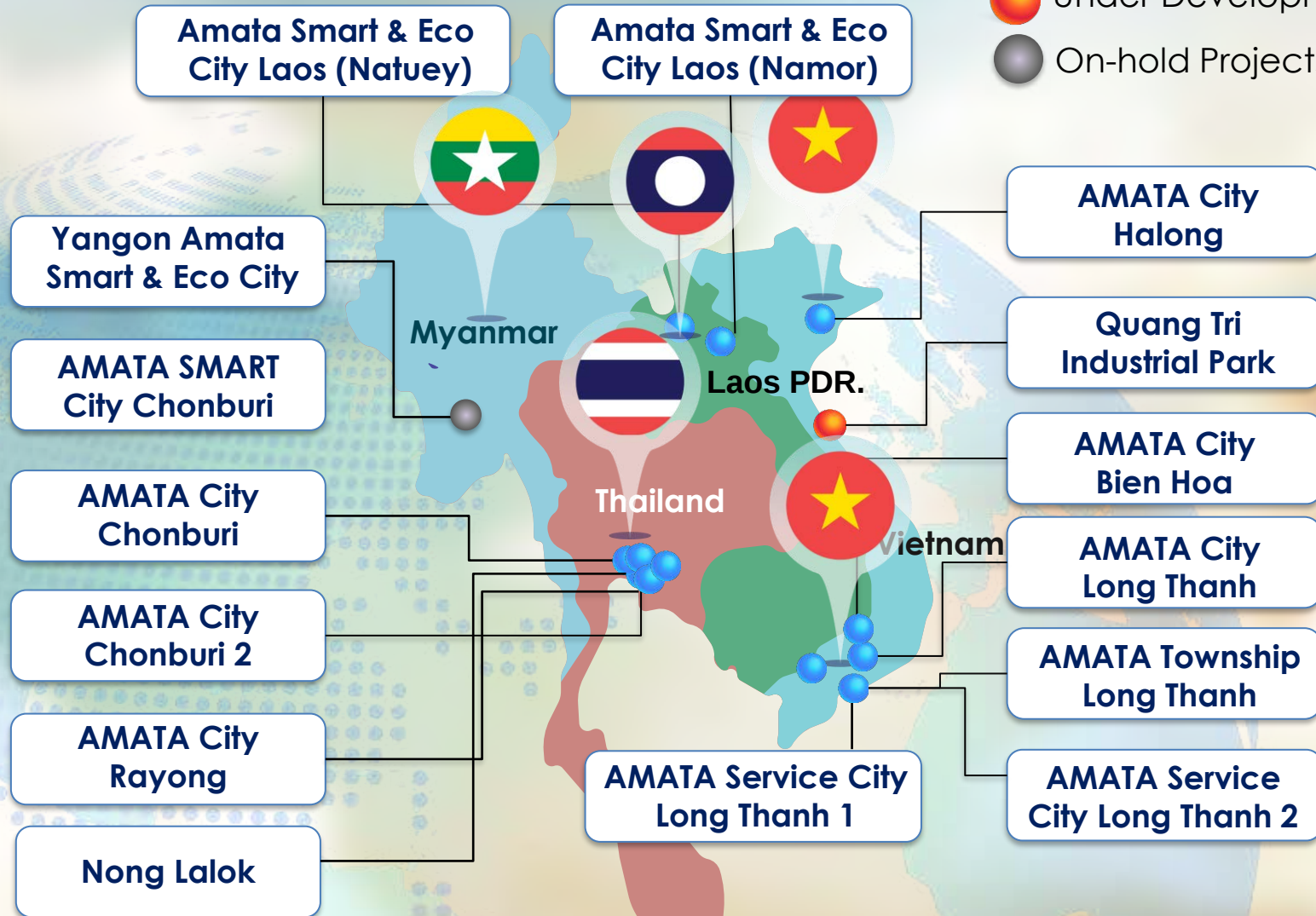
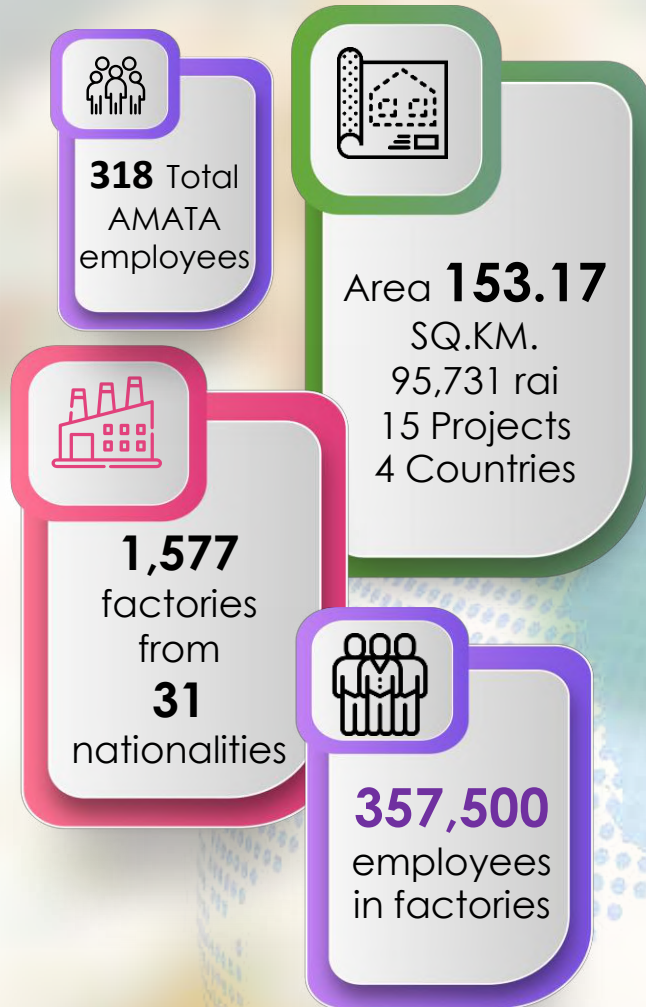
积极推动具有创新性、
面向未来并造福社会的举措

รักษาคำมั่นสัญญา



AMATA in CLMVT

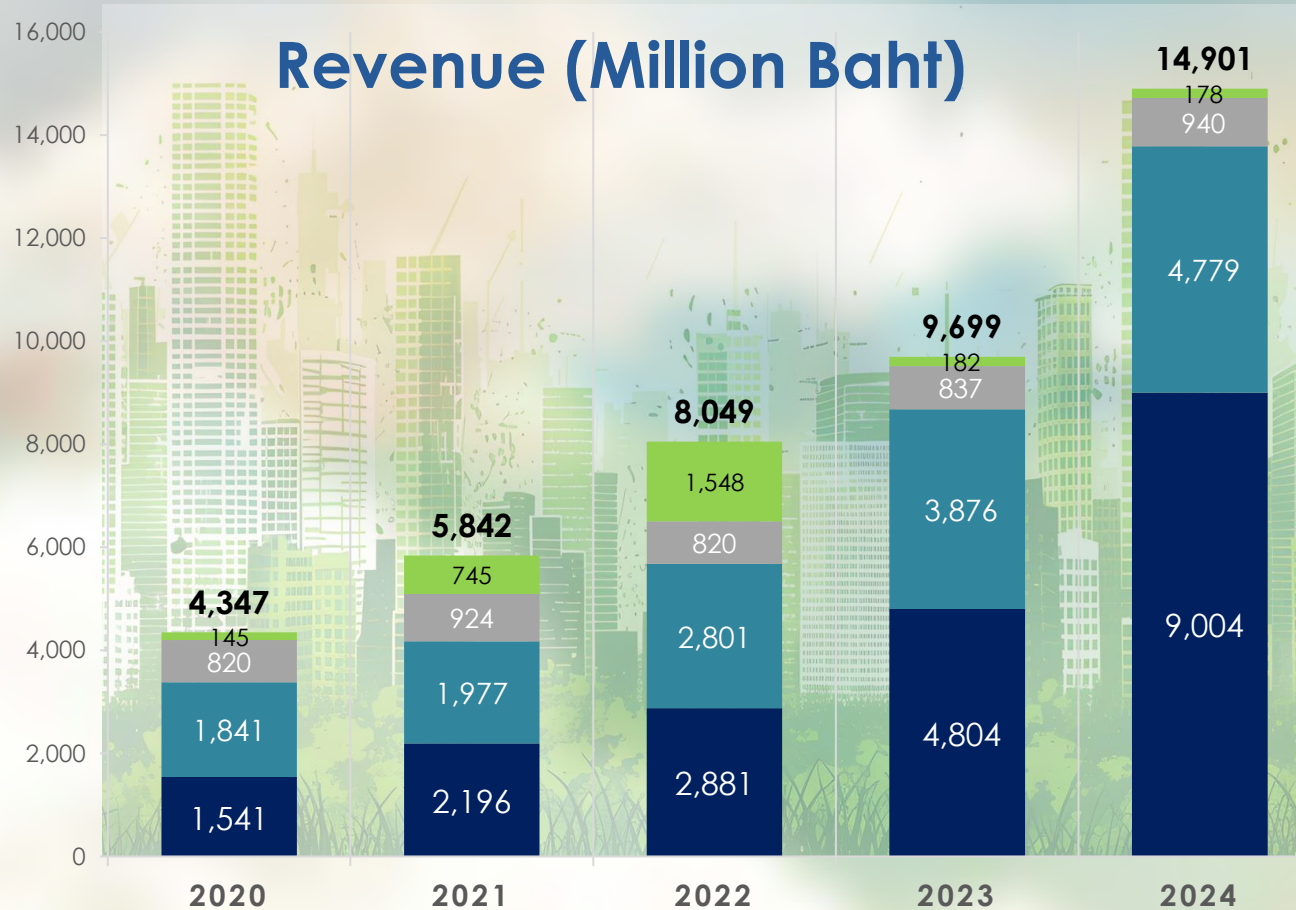
-  Existing Projects
-  Under Development
-  On-hold Projects



Project information as of 31 December 2024
Number of AMATA employees as of 1 September 2025

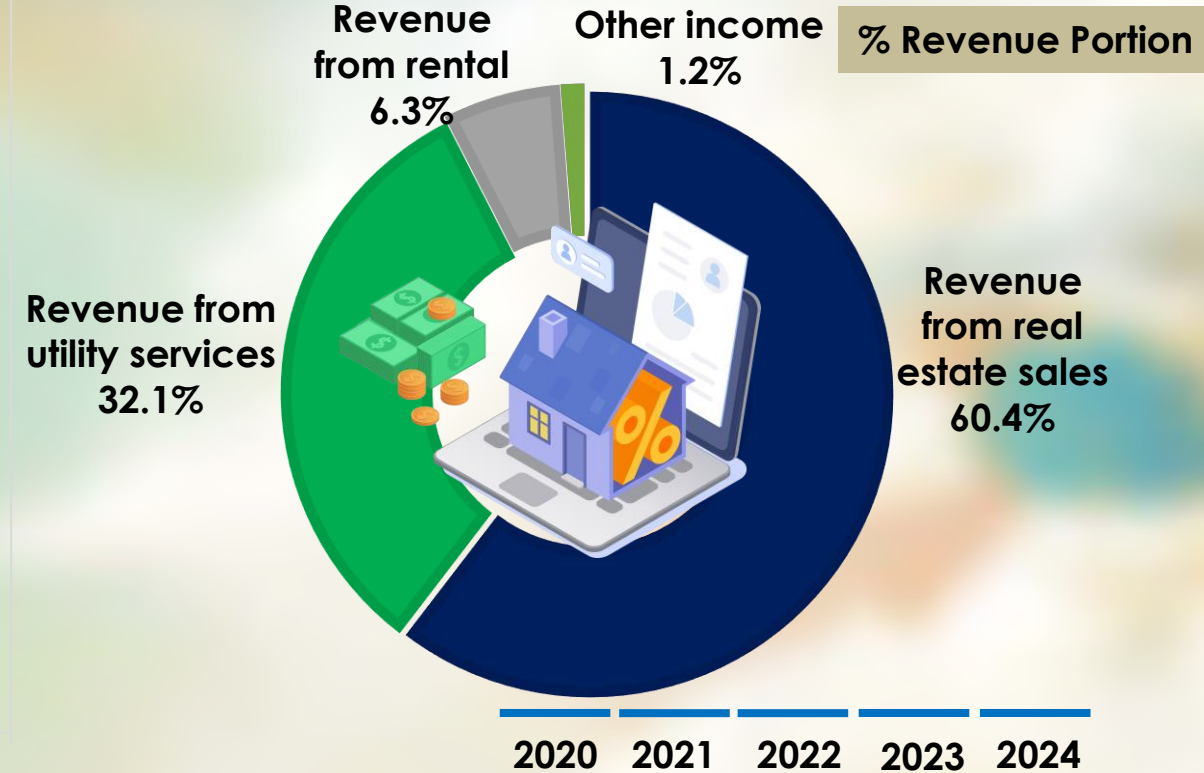
OUR BUSINESSES (YE2024)

Revenue (Million Baht)



■ Revenue from real estate sales ■ Revenue from utility services
■ Revenue from rental ■ Other income

Business Portion 2024



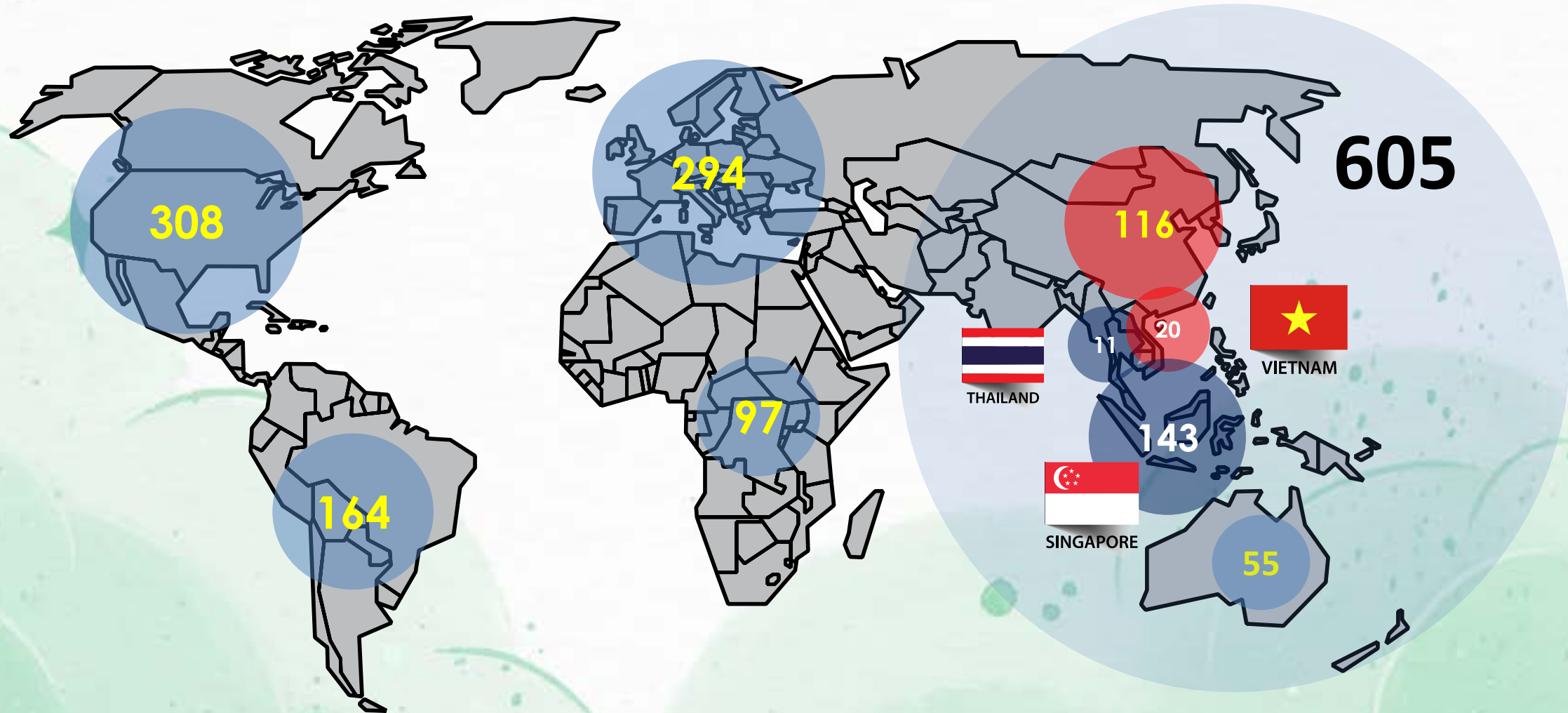
	2020	2021	2022	2023	2024
Real Estate	35%	38%	36%	50%	60%
Recurring	65%	62%	64%	50%	40%

02

Economic Slowdown & Geopolitics since 2567

FDI 2024 Overview (Inflow)

World: ~\$1,485 billion
OECD Report
UNCTAD Report



Strictly Private & Confidential

SET AWARDS 2025 | AMATA Corporation Public Company Limited

ASEAN: \$225 billion (2024)

Thailand: \$32.8 billion (Application)



<Challenge>

Geopolitics

<Regional Opportunity>

- **New FDI to ASEAN**
- **Existing FDI diversify to ASEAN**

<Regional Risk>

- **Reciprocal Tariff**



<Regional Opportunity>

- New FDI to ASEAN
- Existing FDI diversify to ASEAN



AMATA's Opportunity

- China +1 relocation
- Thailand/Vietnam to attract new economy



AMATA's Opportunity

- High-tech industries are choosing ASEAN as a "neutral hedge" in supply chains



AMATA's Risk

- Risk of losing opportunities to attract large-scale regional investments due to infrastructure and service readiness gaps

AMATA's Strategy



- Enable seamless land readiness with AMATA1Flow

AMATA's Strategy



- Entering new industries through a comprehensive supply chain approach

AMATA Mitigation's Strategy



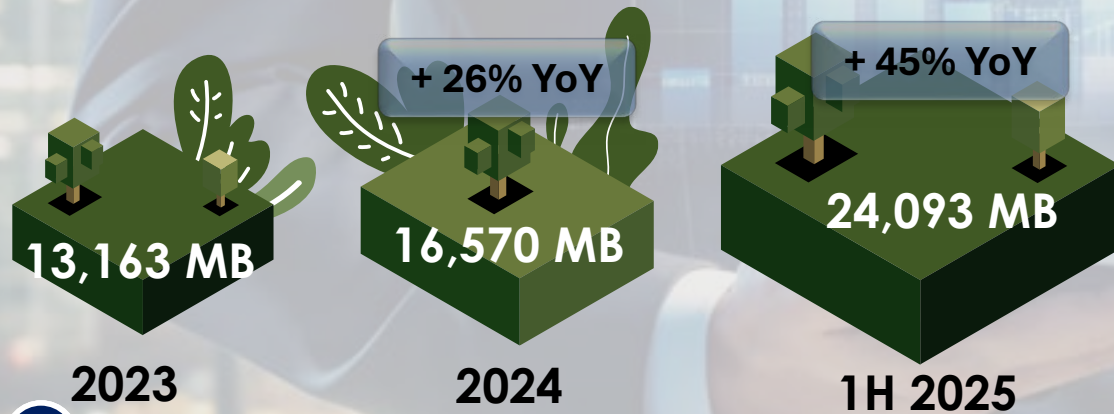
- Proactive infrastructure development & expand capacity and reserves for water and energy supply.

Target and Performance

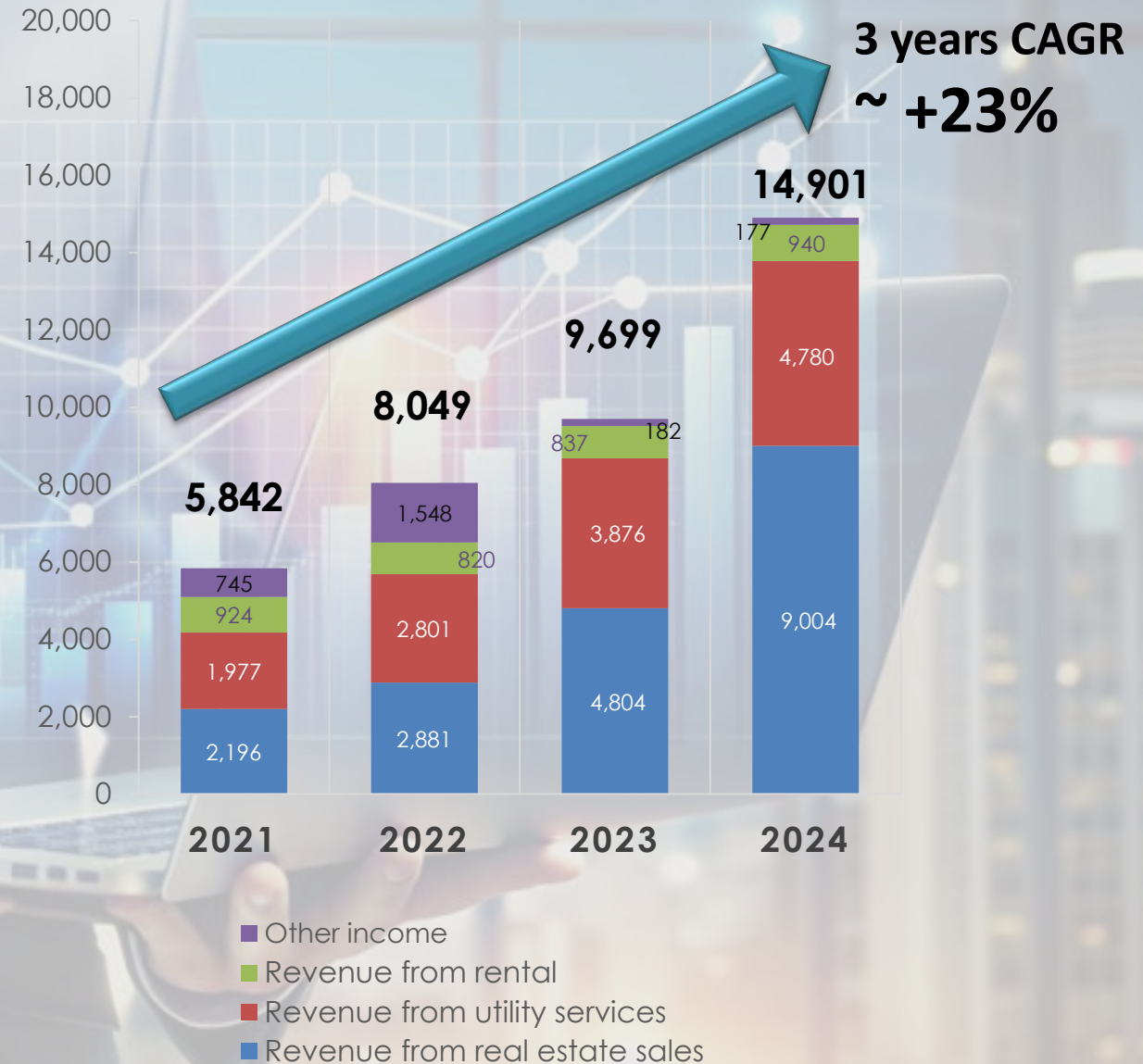
Government All-Service Center for supporting customers with investment promotion, licensing, and regulatory compliance



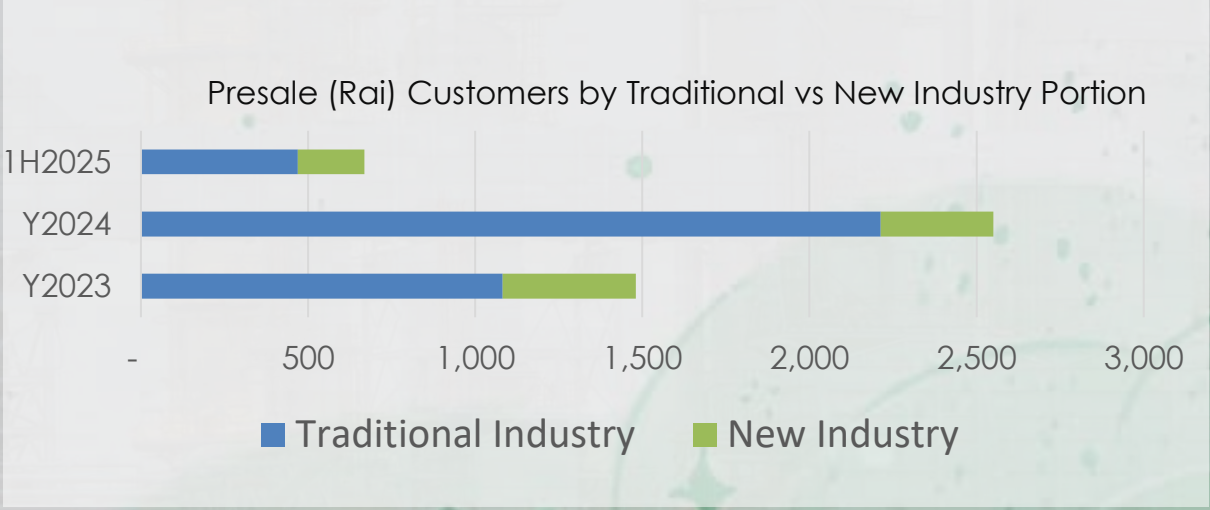
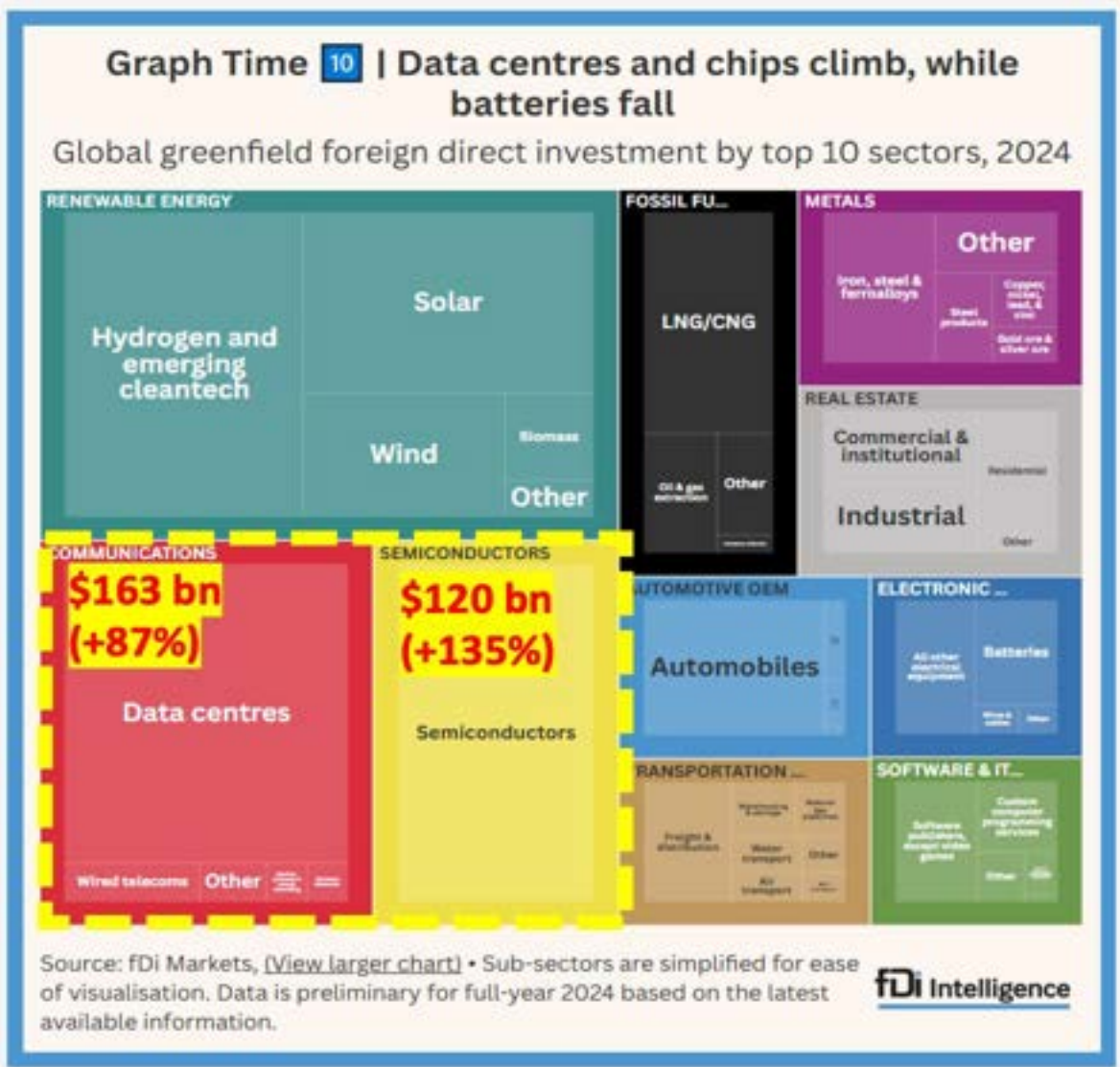
**Land Held for Future Development for RETH (ACC&ACR)
2023-1H.2025 (Million Baht)**



Actual Financial Performance & 2025 - 2026 Revenue Target



Entering New Industries through a Comprehensive Supply Chain Approach

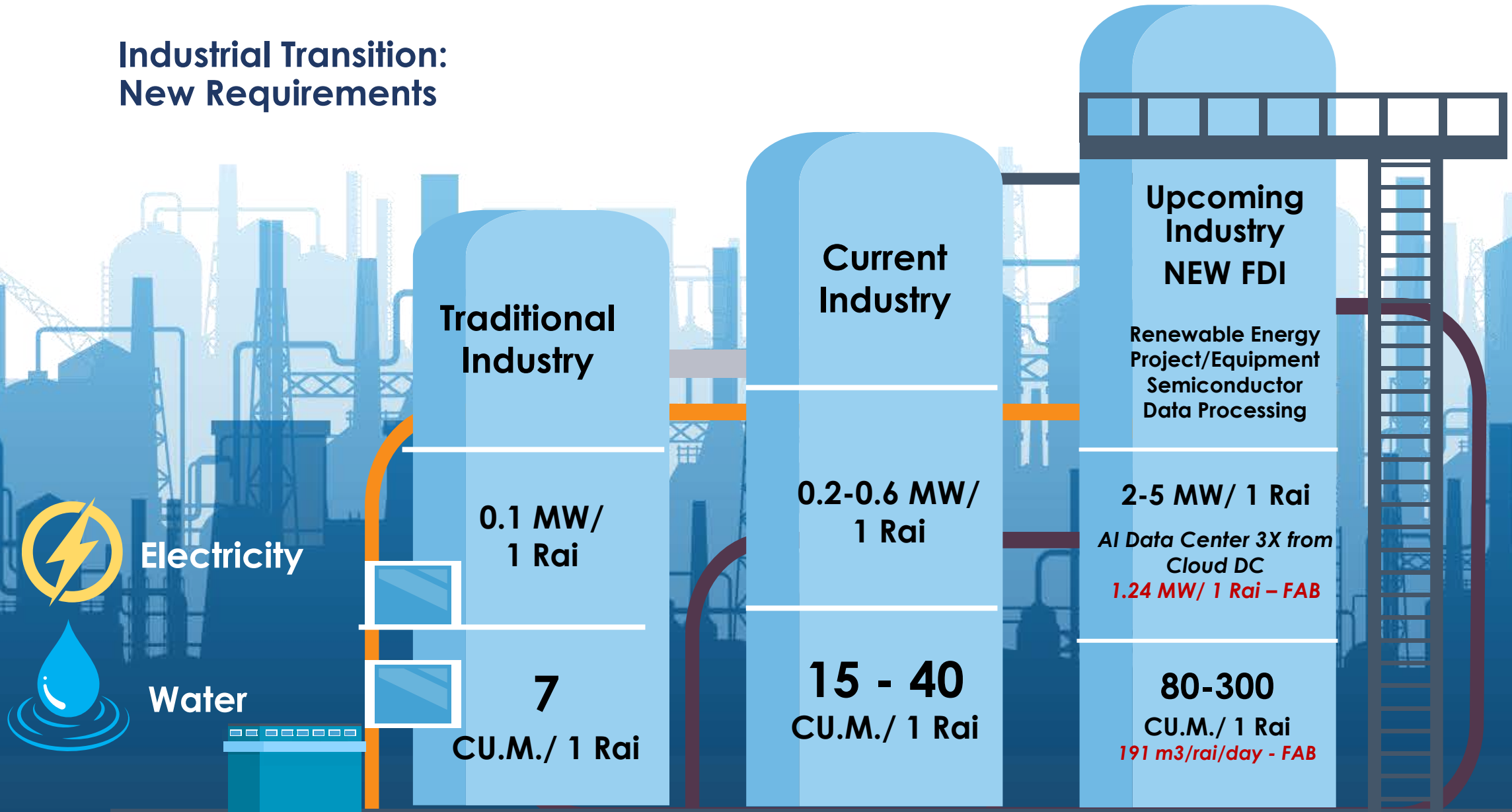


	2023	2024	1H 2025
%Traditional Industry	73%	87%	70%
% New Industry	27%	13%	30%

New Customer = Data Center, Electronic, Semi Conductor, Home Appliance

New Economy Customers and Utility Demand

Industrial Transition: New Requirements





<Regional Risk>

- Reciprocal Tariff = “Uncertainty”



AMATA's Risk

- Risk of factory operational instability



Impact

- Adverse effects on recurring income in utilities and industrial services

Mitigation Strategy

- Continuously analyze customer behavior for proactive planning



AMATA's Risk

- Risk of delays in new customers' decision – making processes



Impact

- Adverse effects on real estate income

Mitigation Strategy

- Implement a liquidity strategy to reduce the risk of backlog

Mitigation Strategy

- Increase numbers of rental factories to meet short-term demand

AMATA

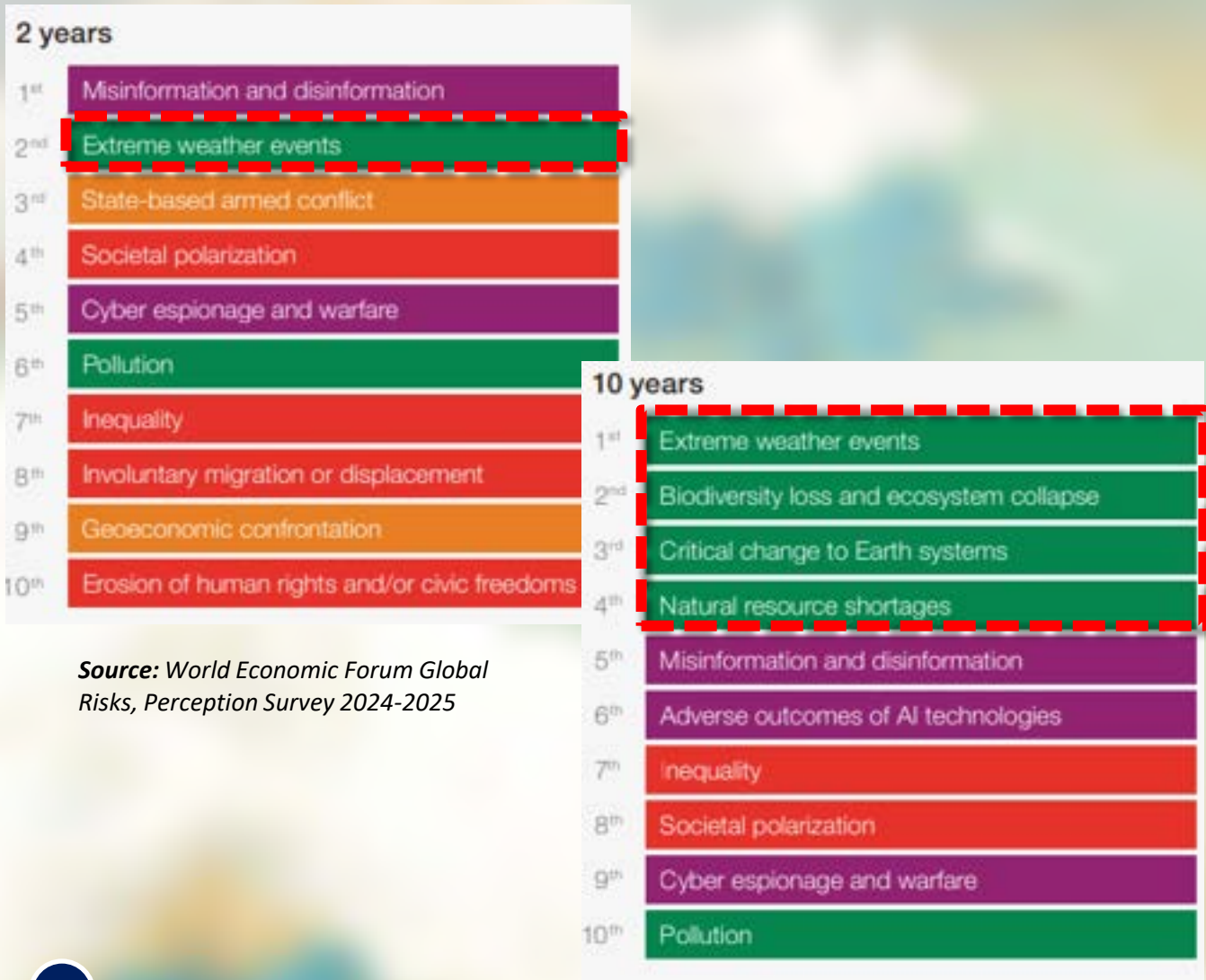
POSSIBILITIES HAPPEN

03

Climate Change



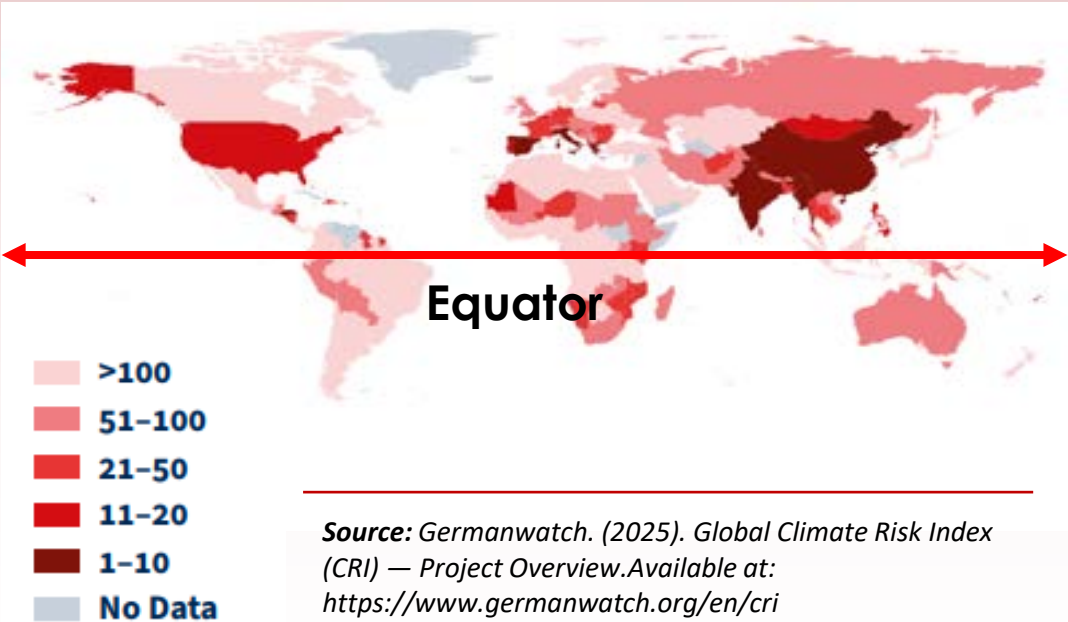
Global Risks from World Economic Forum 2024 - 2025



Source: World Economic Forum Global Risks, Perception Survey 2024-2025

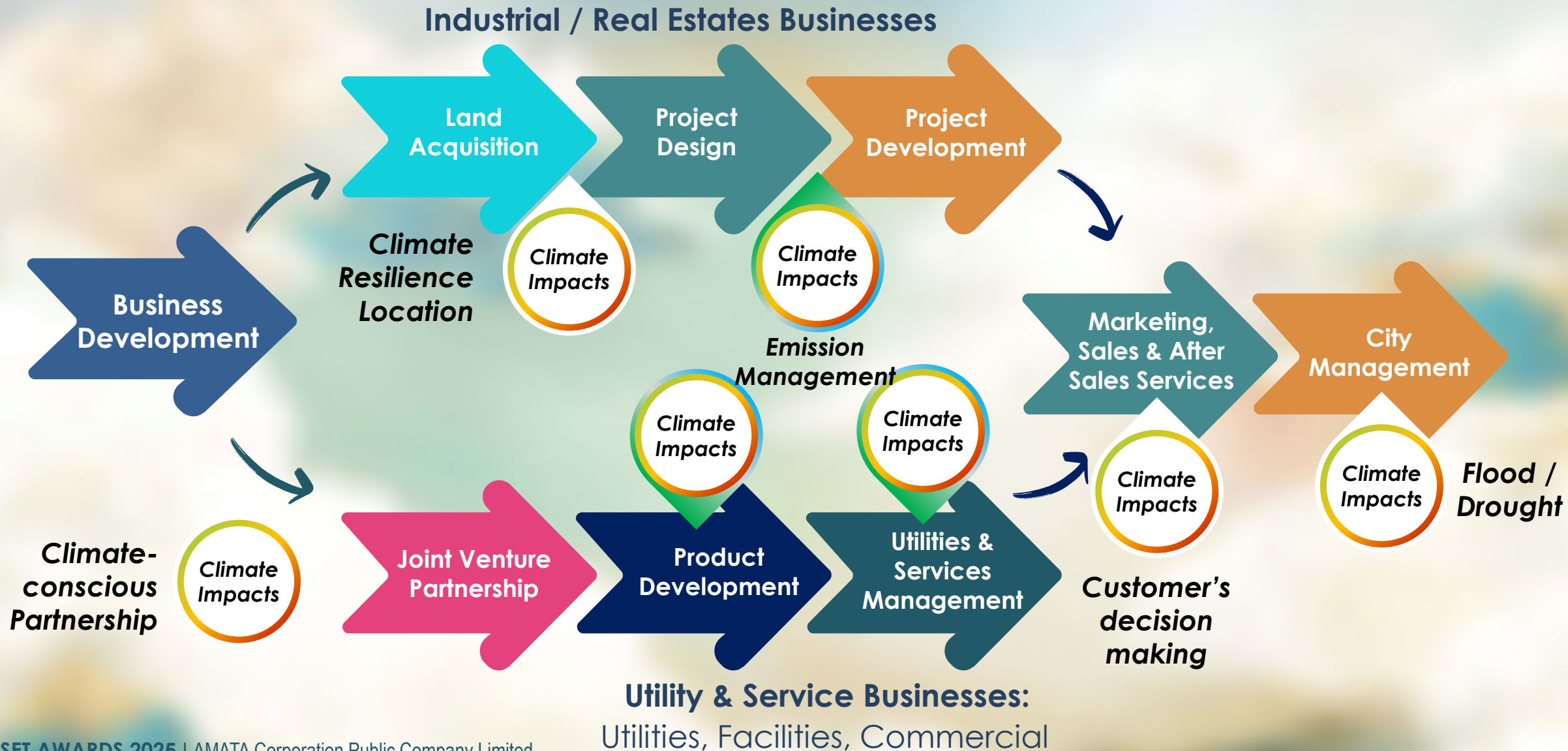
Climate Risk Index from German watch (1993-2022)

Country	Rank/Exposure
Myanmar	Extremely high risk (4)
Thailand	High risk (30)
Vietnam	Medium risk (54)
Laos	Medium risk (57)



Source: Germanwatch. (2025). Global Climate Risk Index (CRI) — Project Overview. Available at: <https://www.germanwatch.org/en/cri>

Climate-related Impacts in Value Chain



Climate-related Risks

Physical Risks



Acute
(Immediately)



Extreme weather events (i.e. strong wind, flood, heat)



Increase operating and maintenance costs for emergency response



Increase flood protection expenses



Increase medical expenses



Construction delay due to extreme weather events



Raw water cost increases



Fines due to water supply contract



Loss of reputation and trust



Increase flood operating and protection expenses



Opportunities



Water security to AMATA and surrounding communities



Water grid



New products and services in circular water businesses



Drought in water-stressed areas due to unpredictable precipitation patterns



Rising mean temperatures



Rising mean sea level enhances the severity of flooding



Chronic
(Consequently)



Climate-related Risks

Transition Risks



Changes in environmental laws & policies in response to climate change



Changes in customers' requirements

Impacts



Failure to comply related-regulation leading to financial loss, reputation damage or decline in stakeholders' confidence



Lower recurring income from utilities sales and waste management services



Increase pressure to disclose more information such as GHG emissions and decarbonization plan

Opportunities



New low-carbon products and services such as Renewable Energy, low-carbon water, etc.



Climate Resilience City

Adapt and increase our capability to effectively cope with the climate change effects.



Adaptation Strategies

1. Strive for **water security** by building internal reservoirs
2. Reduce surface **water dependency** by utilizing treated water according to the **zero discharge** principle
3. Site selection criteria: **climate-resilient locations**, based on comprehensive hydrology studies
4. **Implement early warning and disaster response systems for flood events**



Climate Change Strategies



Carbon Neutral City

Reduce greenhouse gas emissions from the operations to create a low carbon society



Climate-related Products & Services

Develop climate-related products and services to increase competitive advantage

Short Term Target

Reserved water ACC/ACR for **14/6 months**

Flood spot with water retention time less than 1 hour

Zero effluent discharge from AMATA Industrial Estates

Long Term Target

Reserved water ACC/ACR for **14/6 months**

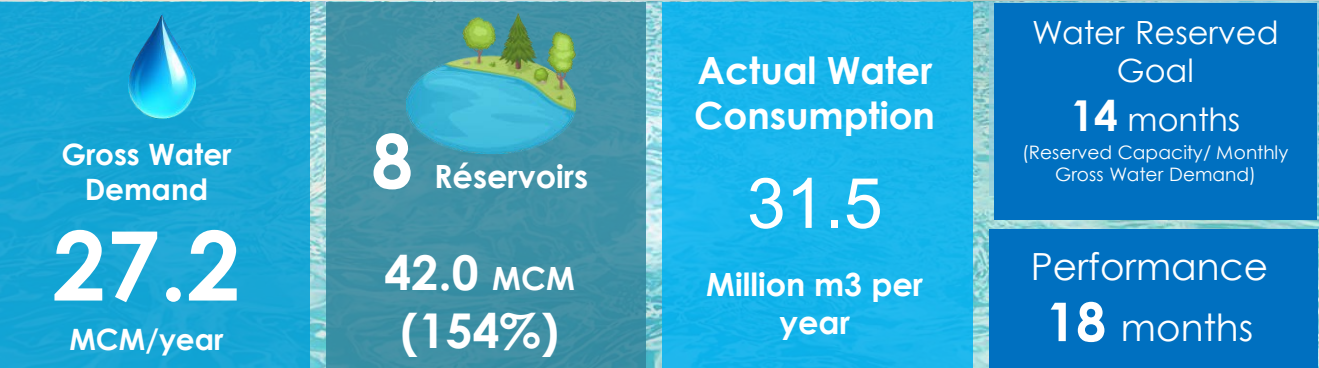
Flood spot with water retention time less than 1 hour

Zero effluent discharge from AMATA Industrial Estates

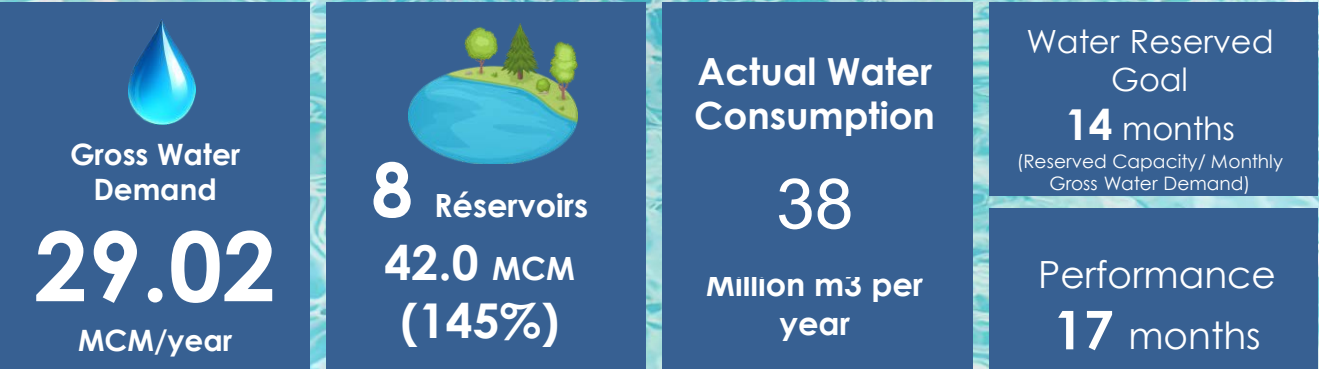
Climate Resilience City: Performance

Water Security Strategy (AMATA City Chonburi)

2023



2024



Target = Maintaining a 14-month water reservation capacity—without relying on external sources—even as demand surges from new customers like data centers and semiconductor facilities

Water Grid Project (Long Term Target)



Connect Multi - Projects

AMATA Utilities - East Water's MOU to study alternative water resource and Swap volume of raw water via East Water's Water Grid to optimize and balance water demand of 5 AMATA IEs and out of IEs in EEC area.



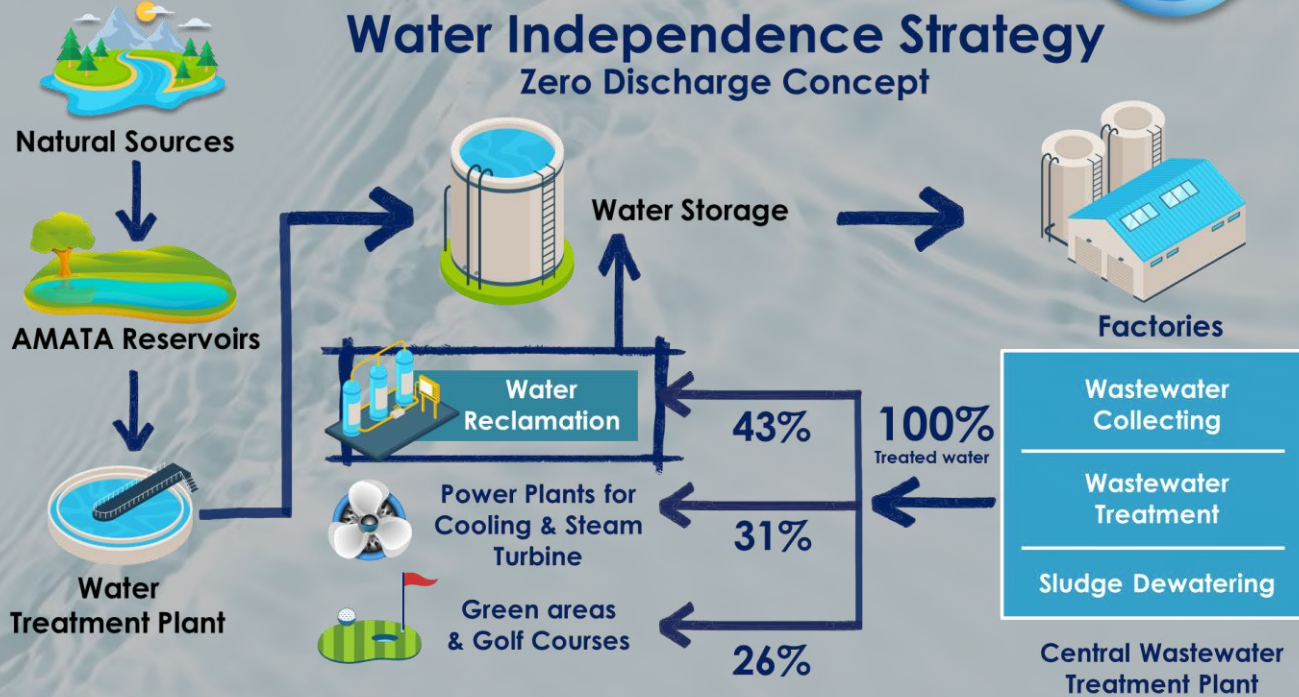
MOU of Water Grid
(MOU Signing Ceremony & Dinner Event on 5 Nov 2024)

Water Independence Strategy

Zero Discharge Concept



Water Independence Strategy Zero Discharge Concept



SGS

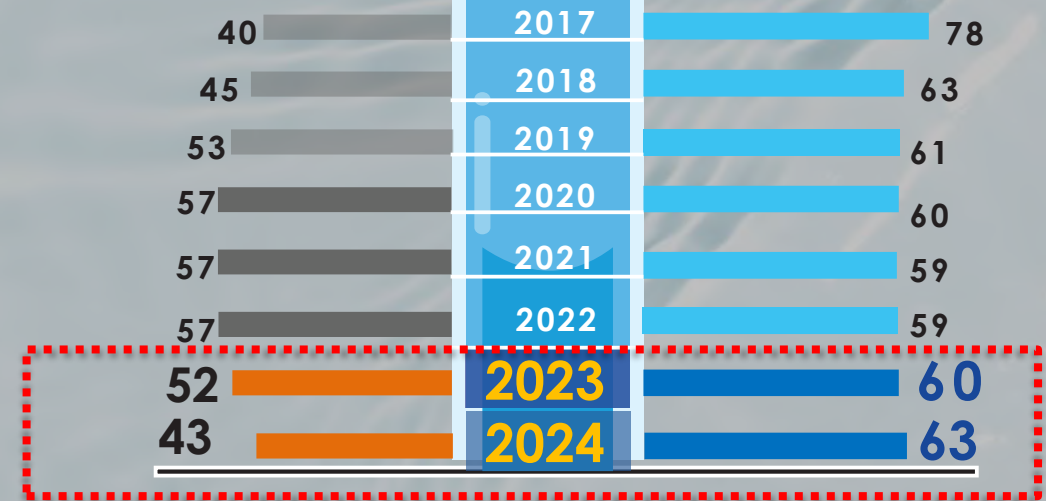
AMATA's 2024 water data has been verified by SGS (Thailand) Limited as accurate and reliable under AA1000 and GRI standards.



Water Reclamation System (since 2008)

Proportion of Treated Water Sent to Water Reclamation System (%)

Proportion of Raw Water Withdrawal (%)



Climate Change Strategies

2

Carbon Neutral City

Reduce greenhouse gas emissions from the operations to create a low carbon society

1

Climate Resilience City

Adapt and increase our capability to effectively cope with the climate change effects.

3

Climate-related Products & Services

Develop climate-related products and services to increase competitive advantage

Mitigation Strategies

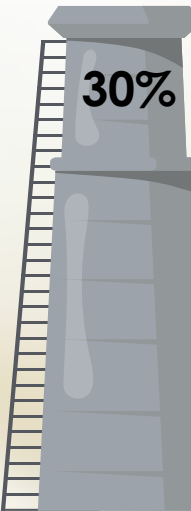
1. **Revisit** Greenhouse gas (GHG) inventories for all estates (Thailand, Laos, Myanmar, Vietnam) and update the decarbonization roadmap
2. **Accelerate** the transition to renewable energy
3. **Maximize** energy efficiency across operations
4. **Strive** for zero waste to landfill
5. **Collaborate** with alliances for climate action



Short Term Target



Long Term Target



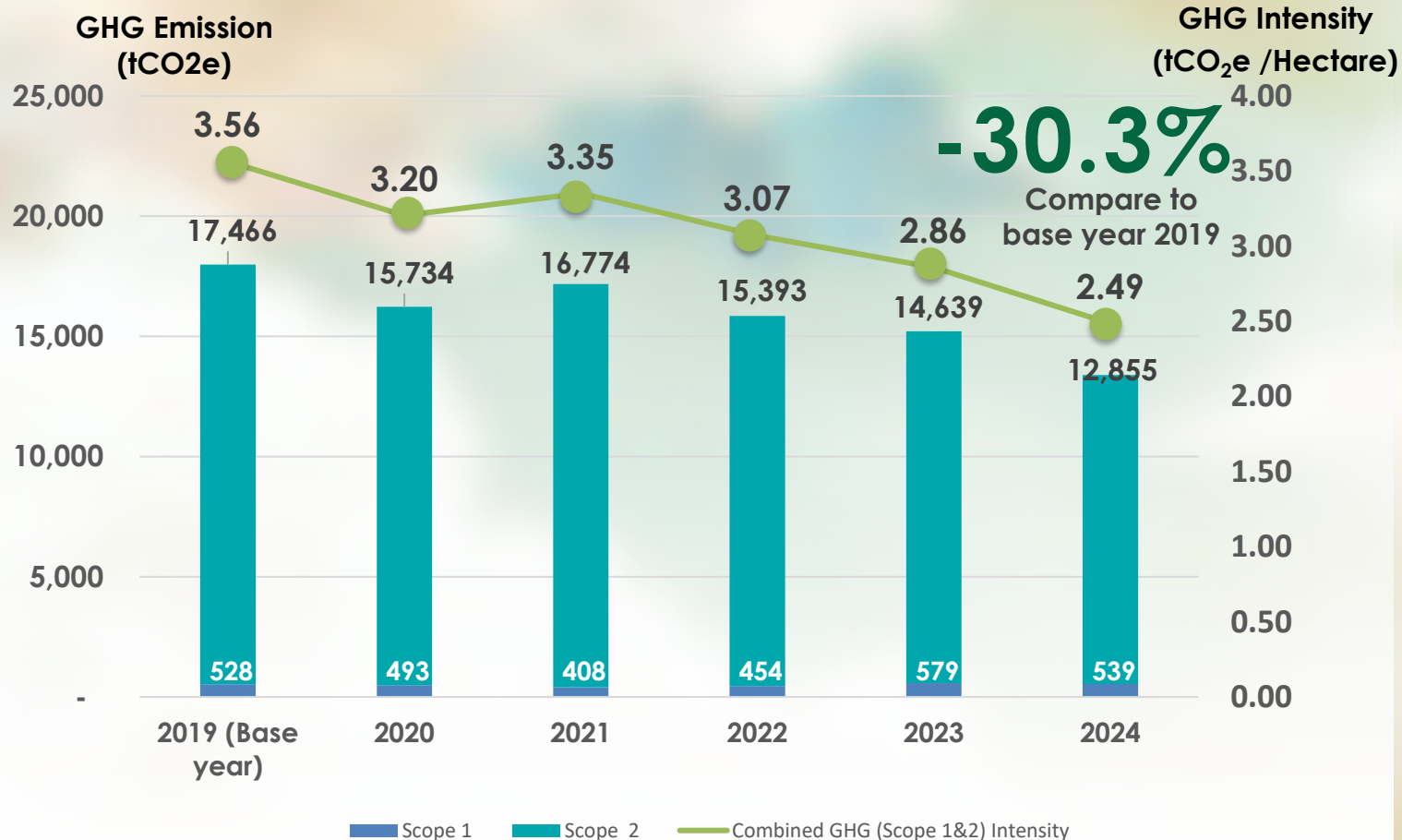
GHG Emission Intensity (Scope 1 & 2) **30%** reduction by 2030 (compared to 2019 base year)



Carbon Neutrality by 2040

GHG Emissions Scope 1 and Scope 2

Greenhouse Gas Emission Scope 1 & Scope 2



Year	2024	2030
% Reduction of GHG Emission Intensity (Scope 1 & 2) compared to the 2019 base year	23.81%	30%



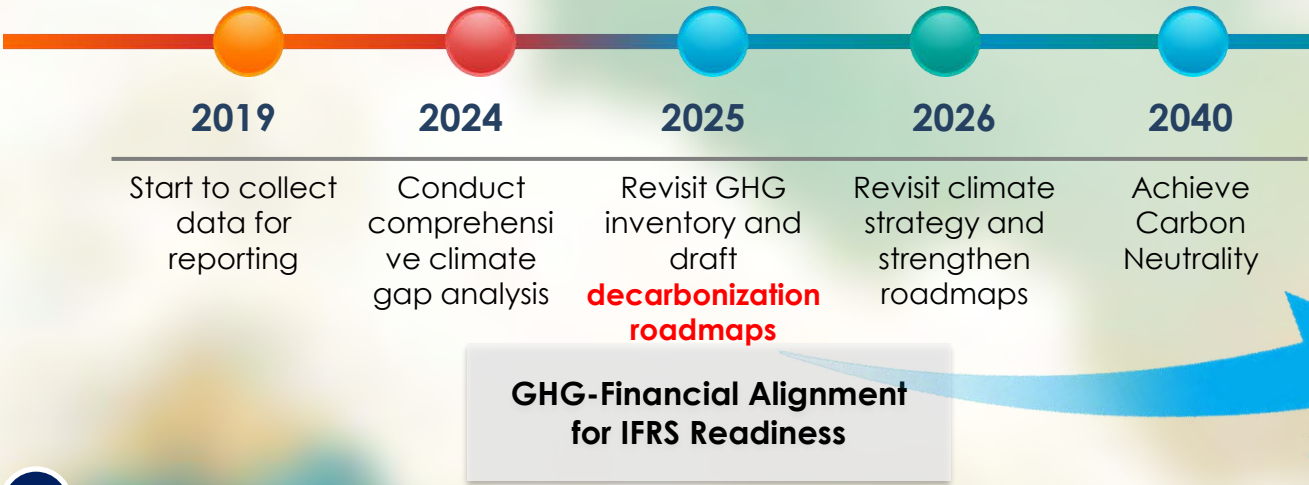
Build Collaborative Platforms	- Expand ACNN membership - Create working groups - Join TCNN and collaborate with other organizations
Innovation & Incentives	Promote green technology adoption
Capacity Building	Organize seminars on new environmentally trends



Accumulated ACNN Members

36 (2023)	85 (2024)	110 (2025)
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ACNN was established on November 10, 2023



Decarbonization Strategies

Scope 1 & 2	Scope 3
- Transition company vehicles to low GHG model - Implement renewable energy - Promote energy-saving behaviors among employees	- Implement investment policies - Collaborate with suppliers, tenants, and outsourced partners to collect GHG data and support emission reduction efforts. - Implement green procurement that prioritize low-emission products and services. - Encourage waste reduction, clean electricity use in leased assets, and low-carbon commuting and logistics.

AMATA

POSSIBILITIES HAPPEN

04

Technology and AI



AMATA's Sustainable Digital Transformation Journey



Improve data collection

(Unlock the full potential of existing information)



Establish data standards & policy

(Ensure consistency and compliance)



Analyze & prioritize data

(Use insights to plan impactful projects)



Define system & infrastructure needs

(Align tools with strategic goals)



Leverage AI

(Activate data and systems to drive intelligent transformation)

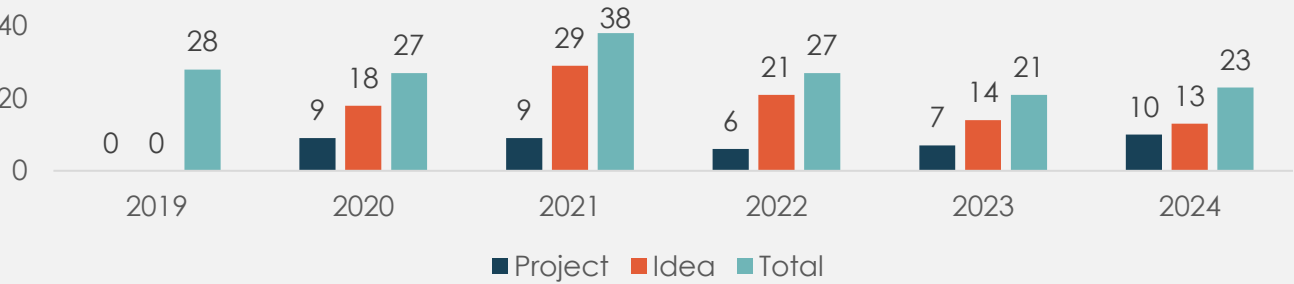
Ultimate Goal
Smart City



AMATA's Sustainable Digital Transformation Journey: Empowering People to Lead the Change



Number of Innovation Projects and Ideas Submitted by Employees



- In 2024, innovation projects could add around 5M Baht in revenue and save 12M Baht in costs.
- Potential award projects are tracked, reviewed by top management, and supported.

63%

of employees joined AI Literacy training with Microsoft Copilot 365

95%

of executive having knowledge & awareness of AI understanding

10%

are using Copilot Pro, sponsored by the company.

- Next step, we'll form an AI change agent team to gather input and promote AI mindset.

System Integration and AI & Digital Tool Deployment

Key Strategies for AMATA Sustainability

All Win SmartSafe Initiative



Project	Phase		Data Integration & AI Implementation
	Prototype	In use	
SmartSafe: RainRadar (Rain forecast)		●	- Meteorological Data - Reservoir volume data - Public water way data AI Forecast
SmartSafe: AquaWatch (Flood warning)		●	

Corporate Target

- Drive innovation to minimize environmental and social footprints.
- Maintain customer satisfaction above 90%.

SmartSafe: RainRadar



Collect & Clean Data
(Historical weather data from ASWS)



Train AI Model
(Label and classify data to predict rainfall)



Test & Deploy Model
(Evaluate and integrate into ASWS)



Send Alerts
(Use telegram bot for automatic notifications)



Improve with New Data
(Continuously refine model accuracy)



Economic Return

- Operational Cost Reduction: Reduces the need for manual field inspections, lowering labor costs and minimizing human error
- Improved Risk Management: Help industrial operators plan ahead, reducing weather-related disruptions and potential damage
- Enhanced Image & Competitiveness: Position AMATA as a leader in smart city innovation, attracting more investors and tenants

Impact on Value Chain

- Industrial Tenants: Gain timely and reliable weather insights to optimize production schedules, logistics, and workforce safety
- Field Personnel: Benefit from reduced workload and exposure to hazardous weather conditions
- Local Communities: Receive early warnings for rain or storms, improving public safety and preparedness

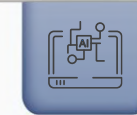
SmartSafe – AquaWatch



Capture images of water levels using CCTV at key locations



Analyze changes with AI using structural image comparison



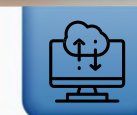
Classify water levels into safe, warning, or alert zones



Send real-time alerts and images via Telegram



Store daily images for review and system improvement



Economic Return

- **Operational Cost Reduction:** Reduce the need for manual inspections, lowering labor costs and minimizing human error.
- **Infrastructure Efficiency:** Minimizes flood-related disruptions and supports proactive maintenance

Impact on Value Chain

- **Industrial Tenants:** Receive early flood alerts to protect assets and maintain logistics.
- **Field Teams:** Benefit from remote monitoring in hard-to-access or risky areas.
- **Local Authorities:** Can adopt the system to enhance public safety and emergency response.

System Integration and AI & Digital Tool Deployment

Key Strategies for AMATA Sustainability



Corporate Target

Zero road accident in AMATA Industrial Estates



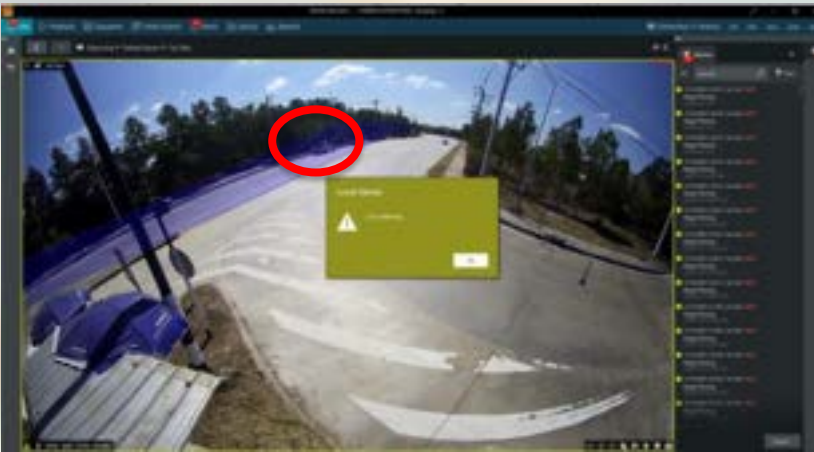
All Win SmartSafe Initiative

Project	Phase		Data integration & AI Implementation
	Prototype	In use	
SmartSafe: ParkAlert (Illegal parking)	●		- Traffic Flows - Illegal Behavior  Traffic management & improvement analysis
SmartSafe: HelmCheck (Helmet wearing detection)	●		
SmartSafe: TrafficFlowTrack (Traffic flow counting)	●		



>> Around 200,000
Vehicles commute daily (ACC+ACR)

SmartSafe - ParkAlert



Deploying AI-powered CCTV systems to detect illegal parking on road shoulders and automatically notify safety personnel to intervene and request vehicle removal.

SmartSafe - HelmCheck



Deploying AI-powered CCTV systems to detect helmetless motorcycle riders and will notify the relevant factories or customers to promote worker safety.

SmartSafe - TrafficFlowTrack



Deploying AI-powered CCTV systems to count vehicle numbers, providing data to optimize traffic management through redistribution, aiming to reduce congestion and accidents.

Economic Return

- Reduce accident-related costs (medical, legal, downtime)
- Increase productivity from smoother traffic flow
- Optimize infrastructure spending through data-driven planning
- Enhance estate value and investor/tenant confidence

Impact on Value Chain

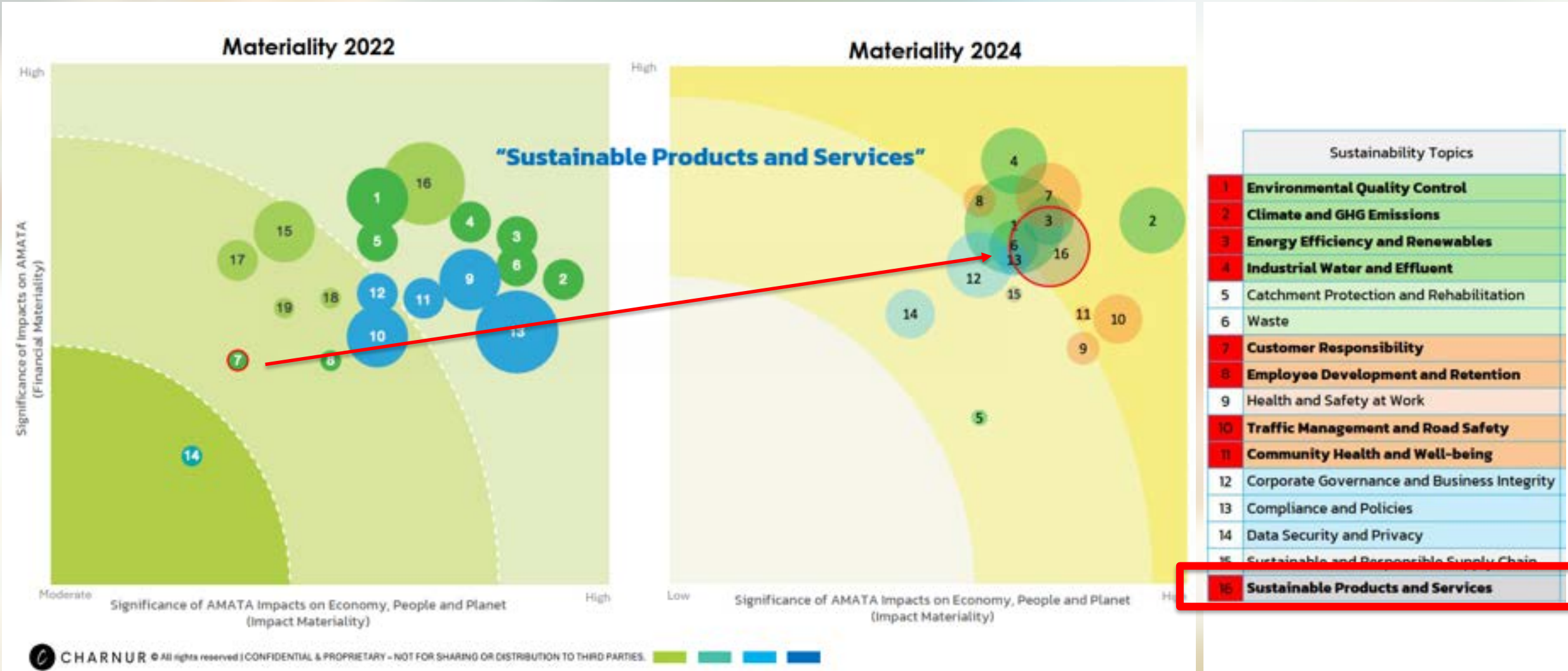
- Factories/tenants: Safer worker commutes and fewer delays
- Logistics partners: More reliable, cost-efficient transportation
- Public collaboration: Valuable data for broader urban traffic planning

05

Sustainable Products & Services



Material Topic - Sustainable Products and Services





<Challenge>

New industrial customers are increasingly demanding sustainable products and services

Opportunity



Risk



AMATA's Risk

- Risk of losing competitive edge if products/services fail to meet evolving customer needs and face market disruption



AMATA's Opportunity

- Sustainable concerns drive demand for green, compliant industrial estates.



AMATA's Strategy

- Entering new industries through a comprehensive supply chain approach



AMATA Mitigation's Strategy

- Enhancing water and energy security and developing Sustainable Product & Service
- Monitor readiness of the industrial estate for regulatory and sustainability changes to ensure preparedness.
- Prepare workforce (Green skills) to support emerging industries

Climate Change Strategies

1

Climate Resilience City

Adapt and increase our capability to effectively cope with the climate change effects.

2

Carbon Neutral City

Reduce greenhouse gas emissions from the operations to create a low carbon society

3

Climate-related Products & Services

Develop climate-related products and services to increase competitive advantage

AMATA's Strategies

Take a lead in sustainable products and services for IE existing and future customers

Renewable energy

Low carbon water

Waste management

Short Term Target

Achieve renewable energy (total capacity) **100 MWp in 2030**

Verify CFP&ISO14067 for water products at ACC in 2025 and ACR in 2026

Long Term Target

Increase **+30%** of renewable energy (total capacity) in **2040**

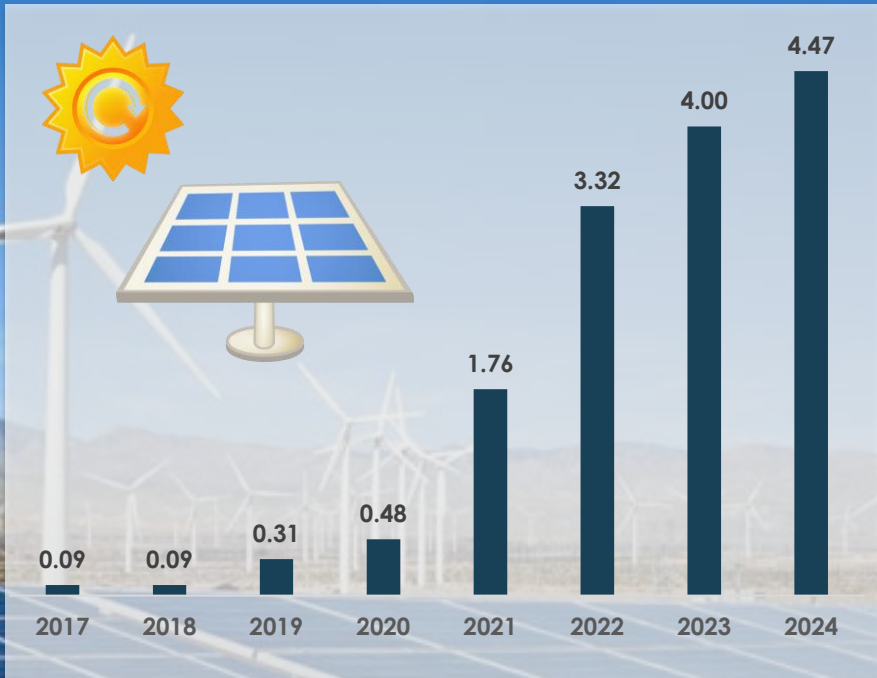
Receive Carbon Footprint Reduction Label (CFR) by 2030 (at least 2%)

Zero waste to landfill

Material Topic - Sustainable Products and Services

Renewable energy use in AMATA operations

Annual solar-generated electricity
(Million kWh)
in AMATA Industrial Estates



Sustainable Growth Through Partnership

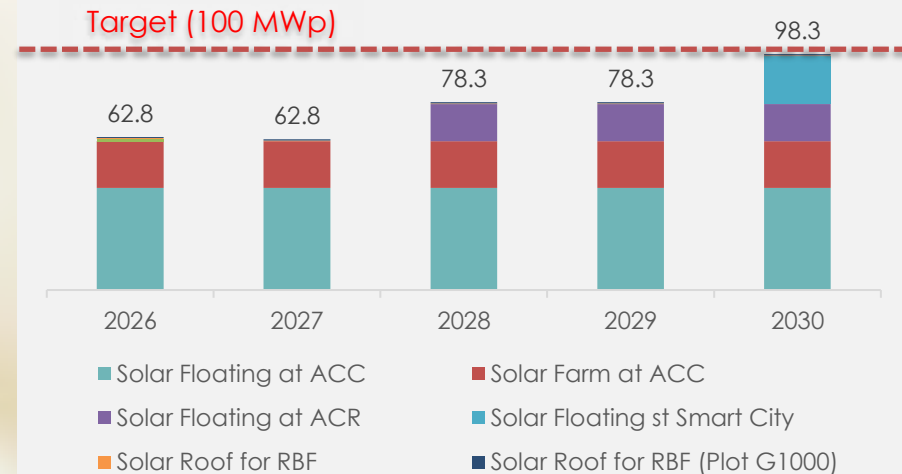


AMATA, holding a 75% majority stake, partners with B.Grimm to co-invest in AMBRE, developing a 42.5 MWp floating solar project aimed at delivering sustainable value and fostering innovation. From this stage onward, AMATA will take the lead—driving progress and shaping the future of sustainable energy.



AMATA aims to achieve a total renewable energy capacity of **100 MWp** by 2030

Total installed capacity of renewable energy projects (2026-2030)



Waste Management

- Reducing environmental impact while creating economic value through energy recovery and resource efficiency.
- Empowering surrounding communities through CSR initiatives and strategic partnerships.

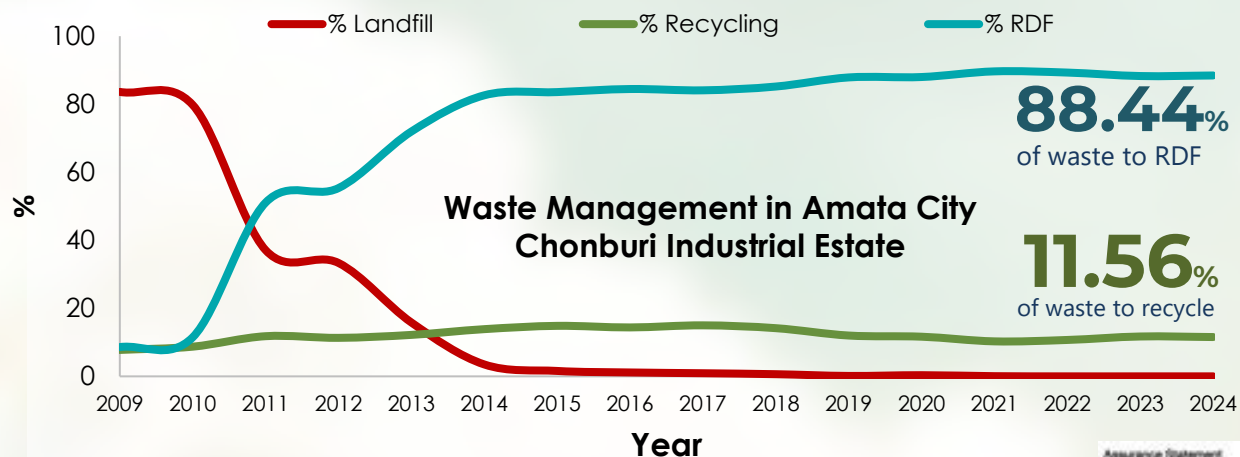
2.4
mil. Baht/year

Revenue increase from recyclable waste

23.7
mil. Baht

Waste management costs saved

Meeting with local municipality and community on developing a waste management model.



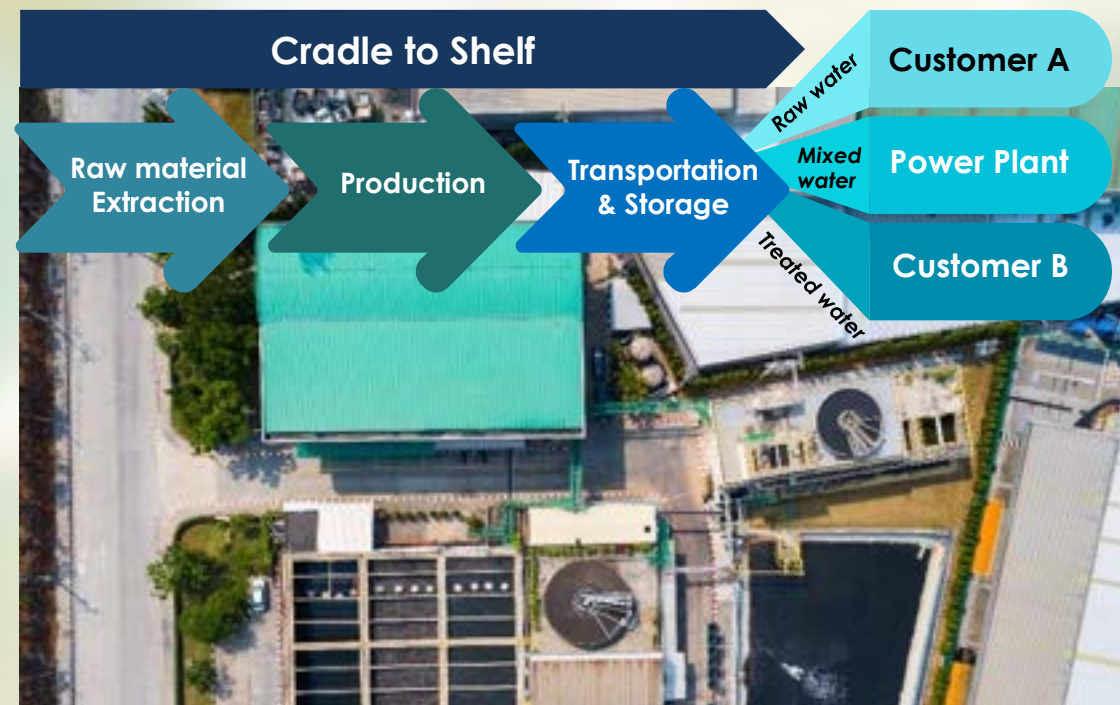
SGS

AMATA's 2024 waste data has been verified by SGS (Thailand) Limited as accurate and reliable under AA1000 and GRI standards.



Carbon Footprint Verification (CFP&ISO14067) for Water Products

- Supporting low-carbon innovation and sustainable market access
- Delivering low-carbon water solutions to reduce environmental impact, meet sustainability goals, and unlock green market opportunities.



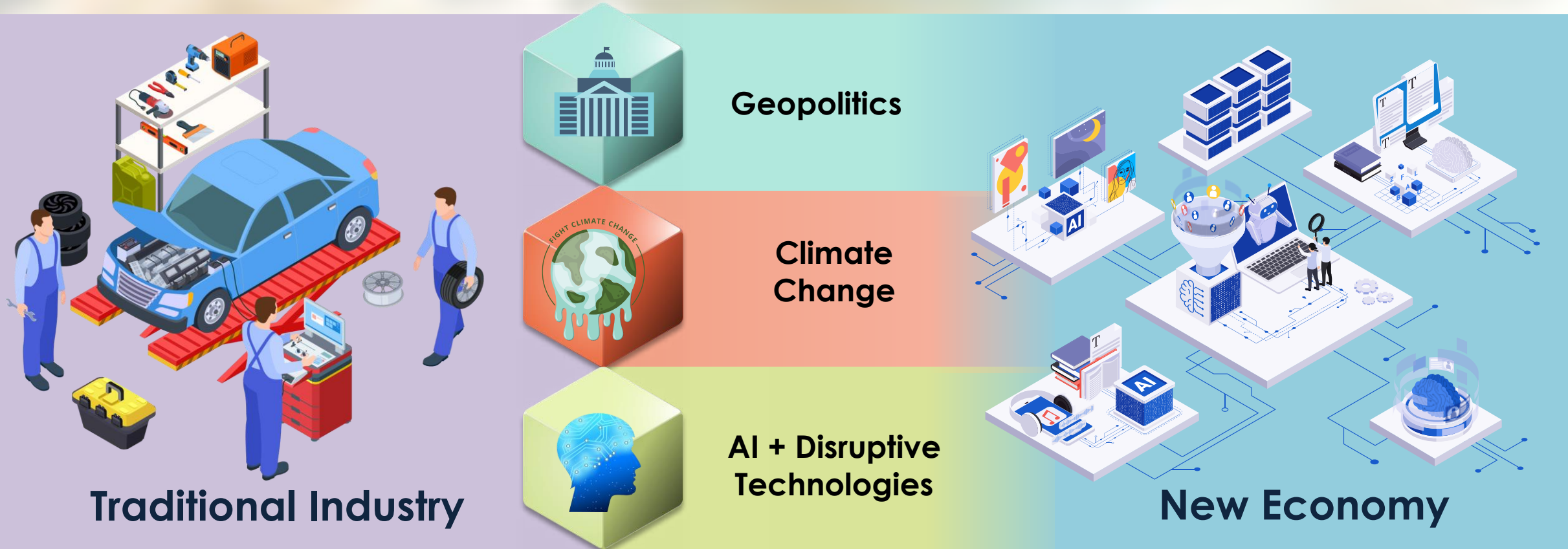
Short Term Target

Verify CFP&ISO14067 for water products at ACC in 2025 and ACR in 2026

Long Term Target

Receive Carbon Footprint Reduction Label (CFR) by 2030 (at least 2%)





Q&A

50 *years*
AMATA

An aerial photograph of a modern cityscape, featuring various buildings, green spaces, and a winding river. A large, semi-transparent blue diagonal overlay covers the left and center portions of the image. The AMATA logo and the number '06' are positioned on the left side, while the word 'Appendix' is at the bottom left. The right side of the image shows a more detailed view of a modern building complex with curved, illuminated facades and a central courtyard area.

AMATA

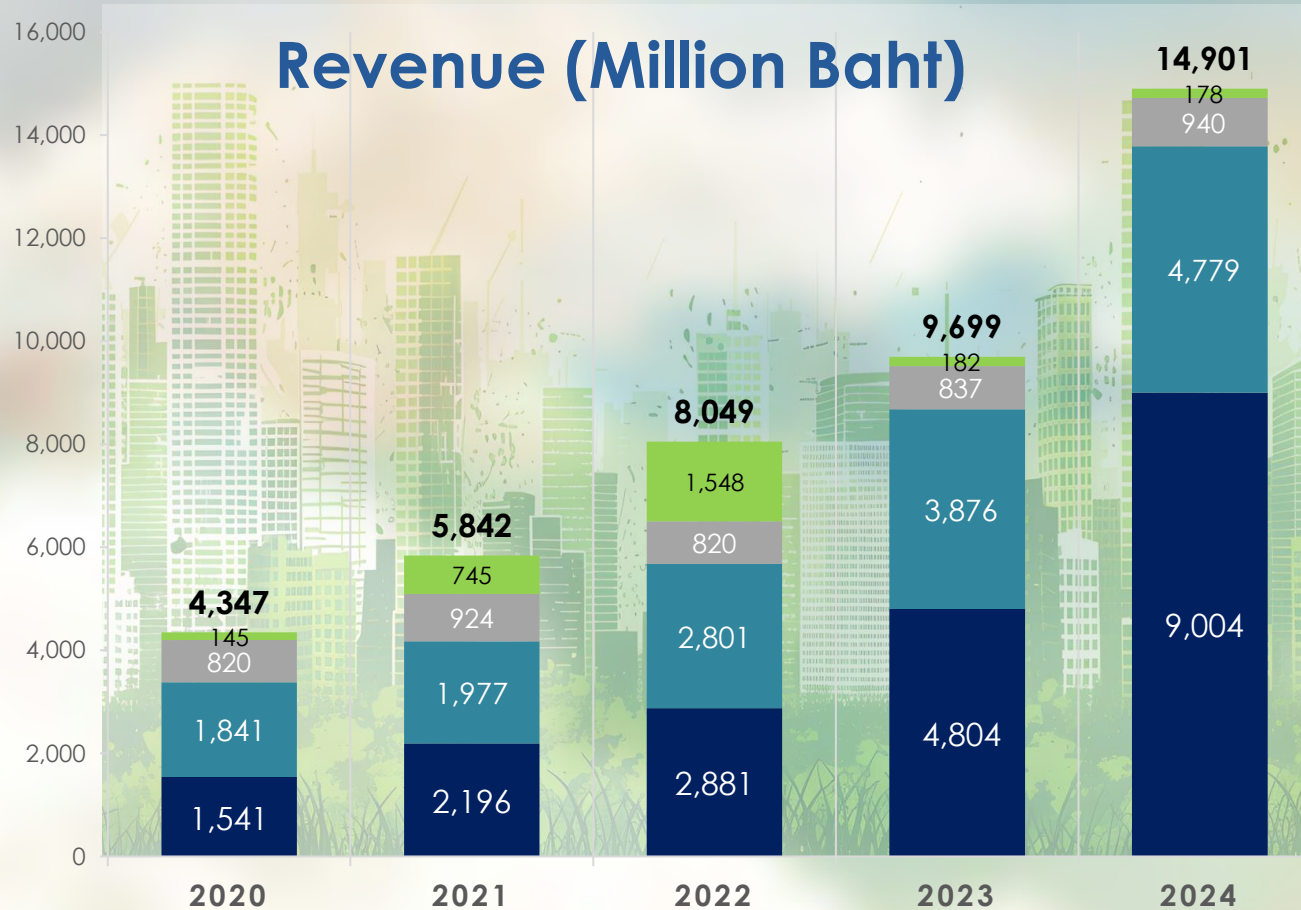
POSSIBILITIES HAPPEN

06

Appendix

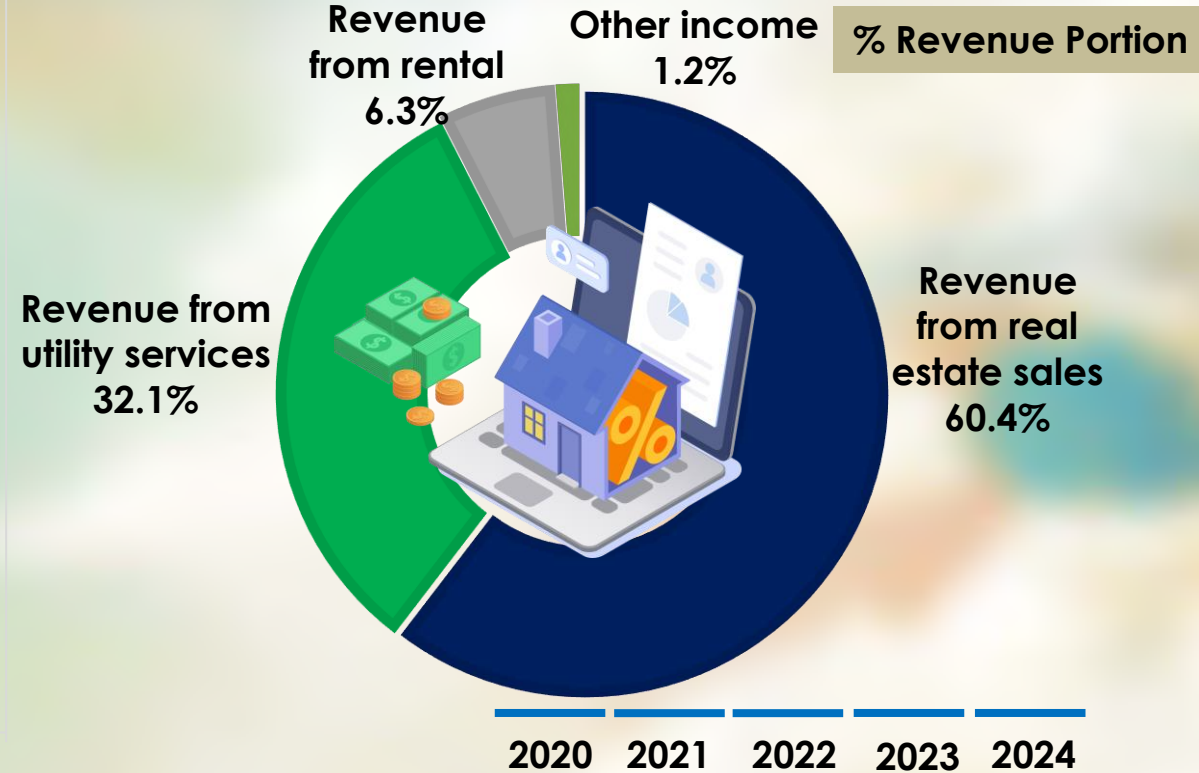
OUR BUSINESSES (YE2024)

Revenue (Million Baht)



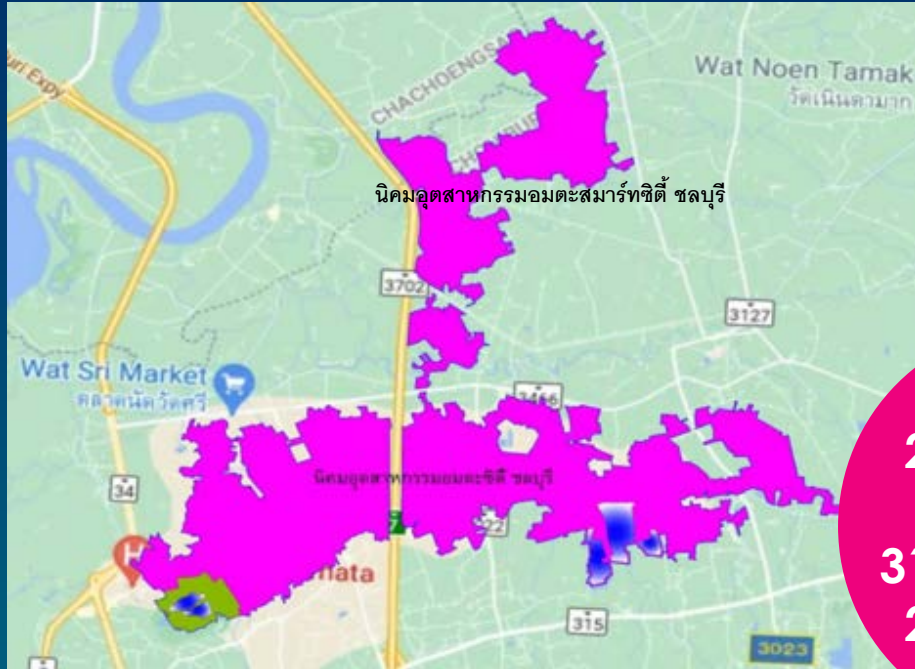
■ Revenue from real estate sales ■ Revenue from utility services
■ Revenue from rental ■ Other income

Business Portion 2024



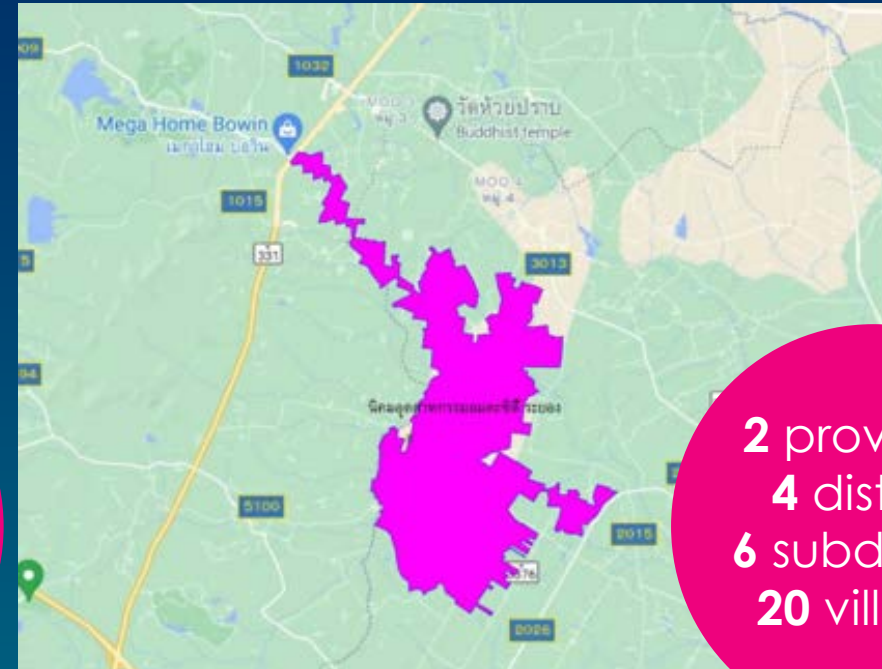
	2020	2021	2022	2023	2024
Real Estate	35%	38%	36%	50%	60%
Recurring	65%	62%	64%	50%	40%

AMATA CITY CHONBURI and AMATA SMART CITY CHONBURI



2 provinces
5 districts
31 subdistricts
236 villages

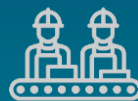
AMATA CITY RAYONG



2 provinces
4 districts
6 subdistricts
20 villages



28,422 Rai
(45.48 sq.km.)



200,000
Factory
employees



847
Factories and
tenants



786,404*
People living within
5 km radius



17,898 Rai
(28.64 sq.km.)



100,000
Factory
employees



509
Factories and
tenants



240,500 *
People living within
5 km radius

* Source: Basic Information for Planning and Development of Chonburi Provincial Administration and Website of Municipality and Subdistrict Administration in Chonburi Province, Official Statistics Registration Systems for the year 2024 (Information as of 31 December 2024)

Sustainability Governance Structure



Corporate Sustainability Management

การบริหารจัดการความยั่งยืนองค์กร



Strategic Priorities

ประเด็นสำคัญเชิงกลยุทธ์



Wastewater Management



Waste Management



Innovation & Digitalization



Climate Change



Product & Service Quality



Community Support & Development

ESG Related Business Strategy

กลยุทธ์องค์กร



Responsible & Sustainable Consumption Strategy

กลยุทธ์การบริโภคอย่างมีความรับผิดชอบและยั่งยืน



Climate Change Strategy

กลยุทธ์ด้านการเปลี่ยนแปลงสภาพภูมิอากาศ



Innovation Strategy to Uplift Product & Service Quality

กลยุทธ์ด้านการสร้างสรรค์นวัตกรรมเพื่อยกระดับคุณภาพผลิตภัณฑ์และบริการ



Strategy for Enhancing Shared Value Creation and Collective Impact

กลยุทธ์ด้านการเพิ่มการสร้างคุณค่าร่วมและผลกระทบเพื่อส่วนรวม

Corporate GOALS

เป้าหมายองค์กร

Zero Waste / Zero Discharge/
Water Independence & Security

Climate Resilient City /
Carbon Neutrality in 2040

High Value Sustainable
Products & Services

Social License to Operate/
Quality of life for stakeholders

Contributions to the UN SDGs

