

## **SET Awards 2023**

**Sustainability Excellence** 

September 13, 2023





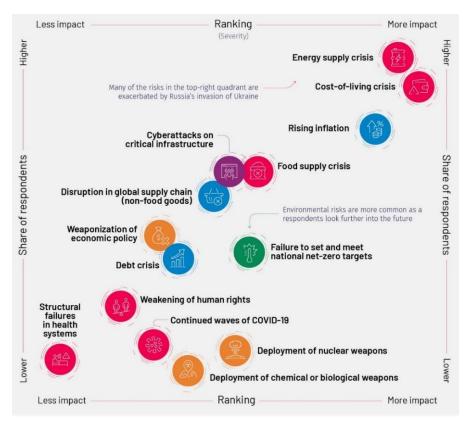






### 1.1 Management of materiality and risk

### The Top Global Risks in 2023

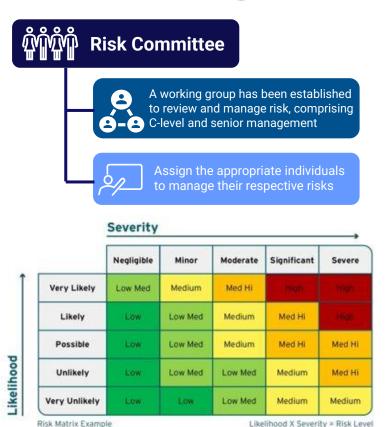




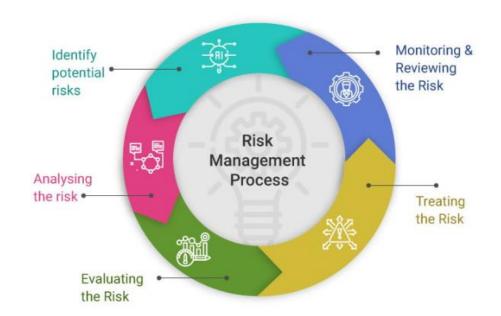
- Economy
- Environmental
- Geopolitical
- Societal
- Technological

# 1.1 Management of materiality and risk How TPBI manages risks





Five Steps of Risk Management Process



# 1.1.1 Key risks that affect value chain of the Company: Circular Economy



### **Key Value Chain of TPBI**



#### **Management of Production**

Limitation of suppliers and new raw materials for **green products** manufacturing.



#### Operation

Machine improvement and adjustment for efficiency and responsive to **global trend** i.e. CE and green products.



#### **Distribution and Export**

Enactment of **trade barriers especially Carbon Footprint** in the EU and US i.e. CBAM CCA



#### **Marketing and Sales**

Timely response to customers with quality services. Prompt responsiveness to **global trends**.



#### After - sales service

Always evaluate satisfaction of customers for services improvement



Key Risk

### Strategic directions to tackle the risks



Portfolio management



Development of a new business with an emphasis on green products in compliance with respective markets



Improvements in operational efficiency and customer responsiveness

## 1.1.2 Short-term and Long-term goals with roadmap



### The journey to Circular Economy way with Net zero

Lay Fundamentals (2021-2025)

Implement and expand (2026-2050)

Achieve target (2051-2065)

#### Goals

- · CFO certified in 2021, and CFP is underway
- To be certified by CEMS, GRS and ISCC standard by 2024
- **Decarbonizing 30%** of production process by 2025 (vs 2021)
- We aim to have green products represent 30% of our portfolio by 2025

#### **Activities**

- Modify machines and facilities to accommodate manufacturing green products
- Provide training for process and system implemented for green products
- Partner with suppliers and customers to develop green products

#### Goals

- · Reforestation (Sustainable Forestation) from 2026
- · Aim to get Carbon Credit via T-VER by 2026
- Use renewable energy at least 35% from total consumption by 2030
- Increase green procurement 50% from 2021 baseline by 2035
- Aim to achieve Carbon Neutrality by 2050

#### **Activities**

- Enhance sales of green products
- Implement green projects e.g. EV vehicles, renewable energy, solar power
- Logistics management to reduce resource consumption and enhance green transportation
- Use more recyclable raw materials

Aim to achieve **GHG Net zero** by 2065 with sustainable projects along the journey



## 1.1.3 Plan & Implementation



Key activities	Green Products	Decarbonizing	Process and Training
On going	<ul> <li>Expedite product innovation and get more green products certified i.e. GRS, CEMS.</li> <li>Approach and engage customers in developing green products</li> <li>Adjust and improve machines to respond to customers' request and global trend</li> <li>CFP Certificate (Carbon Footprint of Products) to be kicked off in October 2023</li> </ul>	<ul> <li>Use clean energy; i.e. 100% solar power</li> <li>Improve facilities; i.e. 100% EV forklift</li> <li>Improve processes; i.e. reduce industrial waste, increase paperless processes</li> <li>Increase carbon offset activities for carbon neutrality in future</li> </ul>	Set up department of Circular     Economy Business Development     (CE-BD) and Product Compliance to     drive company's Circular Economy     activities      Provide training for process and     system implemented for green     products
In pipeline	Seek new technology and raw materials for green products	<ul> <li>Logistics management to reduce resource consumption and enhance green transportation</li> <li>Use more recyclable raw materials</li> </ul>	Provide training on ISCC standard

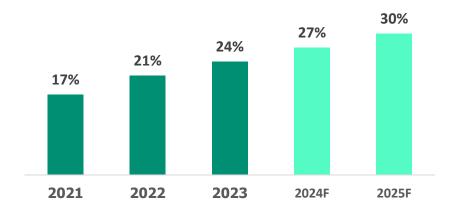
### 1.1.4 Results (1/2)



- 2021 Received the CFO certificate for CFO 2020 from TGO and continues to undergo annual audits
- 2021 Received GECA for producing PCR mailing bags and successfully sold in Australian market
- 2021 Established collecting & sorting and recycling units under (ou) to close the loop between consumers and converters



Green products represent 30% of total portfolio













\*Green Products: Upcycling products, Renewable products(using renewable material > 25%, Compostable, Recycled products(PCR content >5%), Mono material, PCR resins, FSC paper

### 1.1.4 Results (2/2)



- Drive new revenue streams from green products with green certifications
  - <u>Green materials</u>: successfully produced PCR materials
  - Green products:
    - PCR sorting bags (40% PCR certified by PITH) for home use
    - Pallet made from 30% PCR material (reduce carbon emission by 22% or 70 Kg CO<sub>2</sub> eq. per pallets)
    - <u>Upcycling products</u>: Work with designers and manufacturing partners to produce upcycling products

#### **Green Material - PCR**







#### **Upcycling Products**











Resource Efficiency Award from TGDA

#### **Green Products**





### 1.2 Transparent CG in the company

### **Process Management**



TPBI always ensure that our management structures are uniform, clear and easy to verify

The Chairman of the Board must be an independent director and there must be at least one-third independent directors, with a minimum of three people.



Showing transparency through
Opportunity Day
MD&A
AGM
Investor Relation

Audit Committee comprising both independent director and management director.

Audit Committee Internal Audit team from outsourcing **regularly audit** all functions of the company and **reports** directly to the audit committee.

Executive Committee comprising C-level of all functions.

**Executive Committee** 

A group has been established to **conduct ongoing reviews of risk, sustainability, and governance** before presenting the findings to the Board of Directors.

Management level comprising manager level and led by C-level of each functions.

Management

and balances.
Internal control is tasked to randomly
audit across all functions and units.

DOA is also applied for better checks

## 2. Climate Change Management

## 2.1 Greenhouse Gas Strategy



REUSE - Promote and produce more reusable packaging

REDUCE

- Improve production efficiency to reduce resources used
- Reduce **landfill waste** by promoting the use of mono-material packaging
- Reduce **fossil-based energy** consumption

- **R**ECYCLE Be a flagship of Polyethylene packaging recycler (Extended Producer Responsibility)
  - Maximize the use recycled materials up to 100%

## 2.2 Goals and roadmap



### **2025**

Decarbonization 30% of production process

## 2050

**Carbon Neutrality** 

### **2065**

**GHG Net Zero** 

## 1.1.2 Short-term and Long-term goals with roadmap

# tpbi

### The journey to Circular Economy way with Net zero

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Aim to achieve **GHG Net zero** by 2065 with sustainable projects along the journey

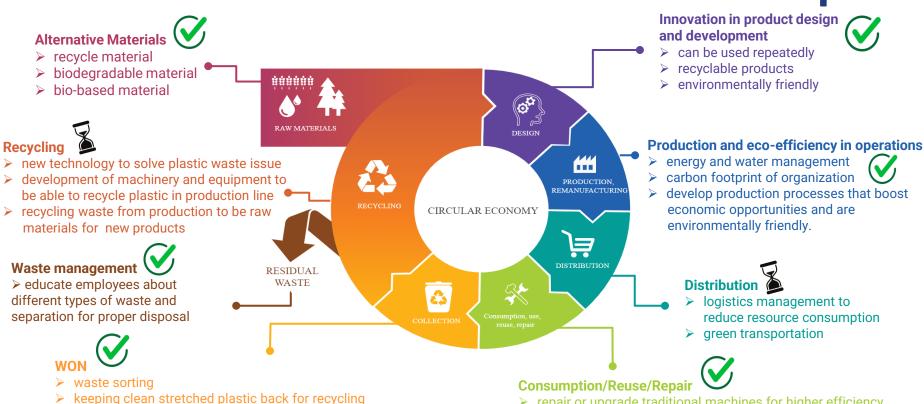


### 2.3 Plan & Implementation

educate to external ex government, private and social sectors

cooperate with partners, customers and external agencies



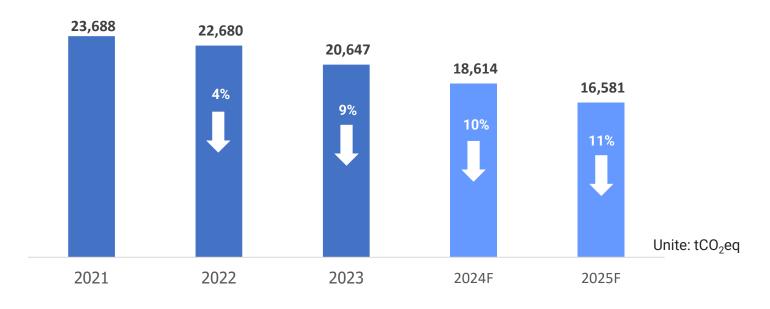


- repair or upgrade traditional machines for higher efficiency.
- > utilize technology in business operations where possible to reduce the use of resources.

### 2.4 Results



**<u>Decarbonization</u>**: Carbon Reduction 30% of production process within 2025



**Carbon Footprint Emission (Scope 1 & 2)** 

### 3. Engaging in community development

3.1 The involvement and development of business-related communities and society Policy

Plastic pollution has become one of the most pressing environment issues as rapidly increasing production of disposable plastic products overwhelms the world's ability to deal with. Plastic pollution is most visible where garbage collection systems are often inefficient or nonexistent.





TPBI has established "WON" unit to elevate public awareness and bring the circular concept to life. Through the diligent collection and sorting of plastic waste, WON has effectively closed the loop between end-consumers and converters.

## 3.2 Short-term & Long-term goals of WON



### Short-term (By 2025)





Increase recycled quantity of Stretchable Plastic Scrap



Increase Sorting Hubs for Stretchable Plastic Scrap



Collaborate with Partners in Circular Economy Way



Raise more awareness in public



Create Shared Value (CSV) through WON



Demonstrate social responsibility through ethical work processes and contributing partial profits back to society



Conduct business with a Commitment to environmental responsibility



Generate new revenue steams

## 3.3 Plan & Implementation



#### **Present**

#### 2023-2025

#### 2026-2035

#### 10 Sorting Hub

• Continue educating public and sorting hubs for plastic waste segregation

Sorting Hubs

#### 20 Sorting Hub

- Get higher quantity and better quality of plastic waste
- Create waste management systems to deal with waste collection effectively
- Expand logistics capacity to reach out untapped areas for waste collection

#### **40 Sorting Hub**

 Joint Venture with potentials partners from plastic waste management system



 Collect data of GHG from waste collected by WON

#### **Accumulate Carbon from WON Part**

 Develop products from waste collection of WON and certified by TGO

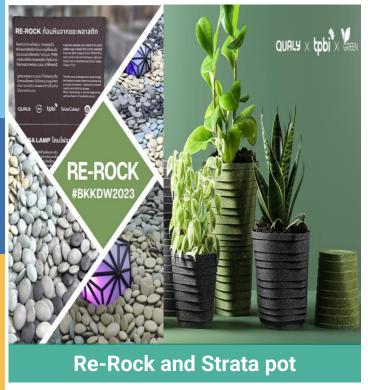
#### **Heading to Carbon Neutrality**

- Develop activities to certify carbon credit via T-VER
- Make WON a center of TPBI Group in using collected plastic waste to offset carbon credit

## 3.4 Results (1/3)



### Raise social awareness by recycling used-plastics into tangible products

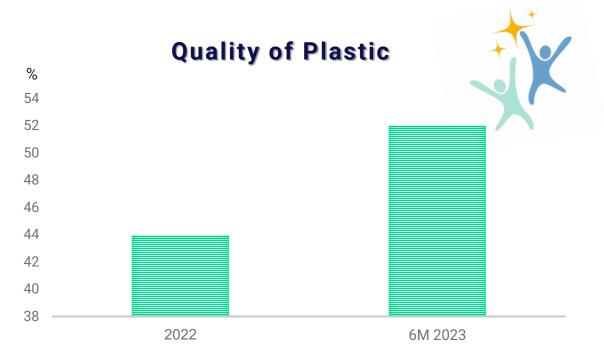






## 3.4 Results (2/3)





Better quality of waste reflects higher awareness and clearer understanding

## 3.4 Results (3/3)

# tpbi

# Increase social awareness thru activities for better understanding of sustainability



# Awards received from reliable organizations



Res<mark>ou</mark>rce Efficiency Awa<mark>rd for "Coffee Table Set" from "WonLoop"</mark>









## **APPENDIX**

### TPBI GROUP OVERVIEW



### **Company Profile**

- Established in 1987 by Borrisuttanakul family as a plastic bag manufacturing and trading company.
- Consistently grown through organic expansion, mergers, and partnerships in the past 4 decades.
- Become a market leader in packaging industry in Thailand.
- Listed on Stock Exchange of Thailand in 2016.
- Strongly believes and places high value on Circular Economy
- Always develop its business around this concept and promote it in the industry by emphasizing on

"Think Circular, Think Sustainable".

"To be a leading packaging manufacturer who achieves sustainable growth together with all stakeholders"

Share Summary			
Number of Shares Outstanding (mm)	416.88		
Registered Shares (THB mm)	416.88		
Paid-up Capital (THB mm)	416.88		
Par Value per Share (THB)	1.00		
Share Movement ( Jan 23 - Jun 23)			
Range (THB)	5.35 - 3.32		
Average (THB)	4.33		
Average Market Capitalization (THB mm)	1,806.70		
Average Daily Trading Value (THB mm)	1.96		
Dividend Payout Policy (%)	At least 50% of net profit*		

<sup>\*</sup>Subject to cash flow, financial status, potential investment and others

#### **Shareholders**

Borrisuttanakul family	65.82%
BBLAM	7.02%
Others	27.16%

<sup>\*</sup>Shareholder holding as of 30 June 2023

### **ORGANIZATION STRUCTURE**



CEO Chamaiporn U.





COO Consumables
Sittichai B.



COO Flexibles

Domdej S.



**COO Paper** Wandee P.



**CFO** Kamol B.



**CMO** Saksit B.



**Dept. CHRO**Sudarat B.



Sourcing & Purchasing
Nimit W.

### **TPBI BUSSINESS DIVISIONS**





- · Garbage bags
- Loop-handle/Die cut bags
- Zipper bags
- Mail Order bags/Liner bags
- Biodegradable/Compostable bags
- Fruit & Vegetable bags
- Fashion bags
- LLDPE food bags
- Vest carrier/T-shirt bags



- · Lamination film
- Barrier film
- Stretch hood/ Shrink film
- Packaging for frozen food, ready-to-eat food and snacks
- Digital Printing



- Flat & Satchel bag
- Block Bottom bag
- Stand on Shelf bag
- Tape Handle
- Die cut SOS bags



- Reusable bags
- Piping bags
- All products from Consumables,
   Flexibles, and Paper divisions

### **TPBI AT A GLANCE**



Founded in 1987

2022 Sales revenue: 6.8 Billion Baht

Group employees: 2,000





Paper: UK



**HQ & Factories: Sampran** 



Flexibles: Sampran



Sales Office: Australia



Consumables: Rayong