





#### VISION

Creating Perfect Cities where possibilities happen

#### MISSION

Committed to creating a culture of ALL WIN for our stakeholders by expanding New Frontiers and exploring Innovation to build a Smart City that enriches quality of life



## AMATA in CLMVT

Myanmar



Area **66,768** Rais = **106.83** Sq.Km.

1,406 factories from33 nationalities

313,357 employees in factories

Amata Smart & Eco City Lao PDR



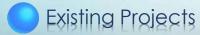


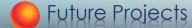
**AMATA City Halong** 

Yangon Amata Smart & Eco City

AMATA City Chonburi

AMATA City Rayong





Laos PDR.

Thailand

AMATA City
Bien Hoa

AMATA City Long Thanh

AMATA Township Long Thanh

**Vietnam** 



#### **Business Value Chain**

Industrial / Real Estates Business

Business Development Land Acquisition

Project Design Project Development

Marketing & Sales

Customer Management

Joint Venture Partnership Product Development

Utilities & Services

Management

**Service Business:** 

Utilities, Facilities, Commercial

Key Stakeholders



**Employee** 



Customer



Supplier



Community

## Contribution to Thailand in 2019







# "ALL WIN"

Everyone SUCCEEDS
Friendly to ENVIRONMENT
Responsible to SOCIETY





#### **VISION**

Creating Perfect Cities where possibilities happen



Committed to creating a culture of ALL WIN for our stakeholders by expanding New Frontiers and exploring Innovation to build a Smart City that enriches quality of life

## Business Strategy







#### KEY SUSTAINABILITY STRATEGIES





Enhancing competitiveness through the SMART CITY concept



Growing through strategic Business PARTNERSHIPS



Creating a safe and ENVIRONMENTAL-FRIENDLY society



Creating OPPORTUNITIES for stakeholders



Building a decent CIVIL SOCIETY to create benefits for the society as a whole

# AMATA Sustainability Framework



#### **Diversified Innovative Utilities & Services**





#### **Water Supply Stability**

Raw Water Sufficiently Reserved for 2 years of existing water consumption within the industrial estates."

Current water consumption

30.5

Million m3 per year

Reservoirs

19

Raw water supply

61.4

Million m3

#### **Water Reclamation System**

Reduce the proportion of raw water consumption to 60% of total water supply consumption

Total Capacity of Reclamation System

35,360 m3/Day

#### Zero Waste to Landfill

Reduce the amount of waste disposal by landfill method to 0.35% of the total amount of solid waste.

 Landfill
 Recycling
 RDF

 0.35%
 11.66%
 87.99%









Which could save more than 100,000 lives in needed



Community Development Projects & Activities ጸ **ት**ዶ

219,278

**Participants** Joined



**隊 800,000** 

People Directly & Indirectly Benefited from these projects



#### **COVID-19 Pandemic Governance Structure**



**Risk Management Committee** 



**Board Level** 

Crisis Management Team Enterprise Risk
Management
Working Committee



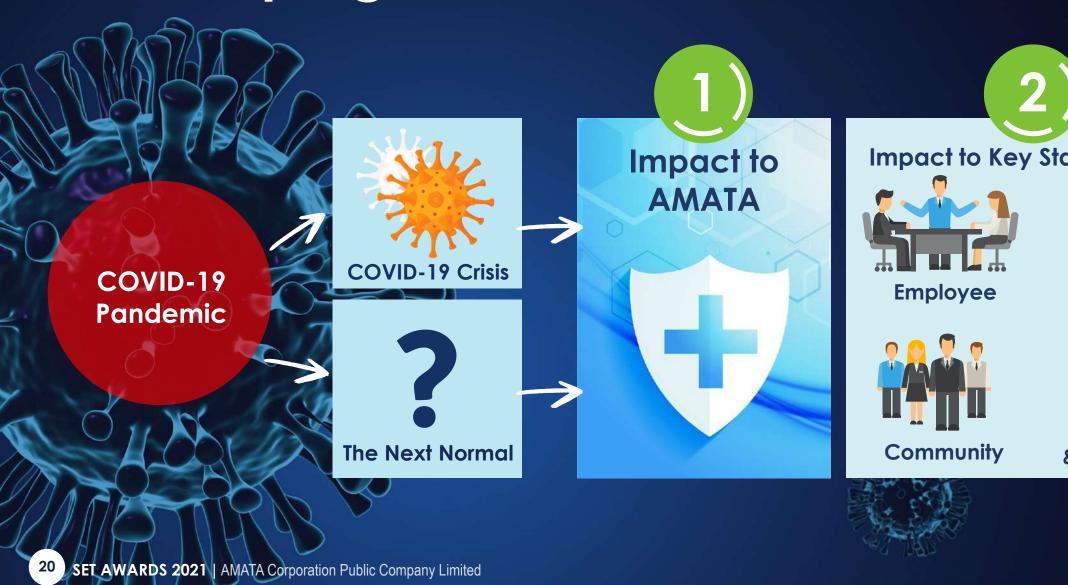
Management Level

Operation Team Security Team Personnel Team Support Team



Operational Level

## Coping with COVID-19 Pandemic





## COVID-19 Impact to AMATA at Present

**Factors** 

Risk

Our Response Impact to AMATA



# **Negative**



Travel Restriction



Customer delayed decision making due to travelling banned



Create new sales channel via online and VR technology





Drop in land sales

revenue

Higher operation expenses



implement preventive control & ensure hygiene safety standard



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Fluctuation of Recuring Income



Infected Workers
In Factories



Temporary factory operation shut down

## COVID-19 Impact to AMATA at Present

**Factors** 

**Opportunity** 

Our Response Impact to AMATA



Positive



Global Supply Chain



Increase factory activity from growing export value



Ensure resilient utilities supply for all demand



Stable income from well-diversified portfolio



E-commerce & Digital Economy



New Market Segmentation



Provide essential smart-enabled infrastructures and services

## Impact to Key Stakeholders at present

KEY STRATEGY #3: Creating a safe and environmental-friendly society





**Employee** 



Community



Customer



Supplier & Contractor

## **Employee Safe**

Business Continuity in Action











266
Total
Employees

Employee & their family Safe









159 Permanent Employees

40 Contract Employees

7 Outsource Employees

#### **Employee Safe**



Personal
Protection &
Test Kit









100%

coronavirus insurances for all employees, both permanent and contract employees.





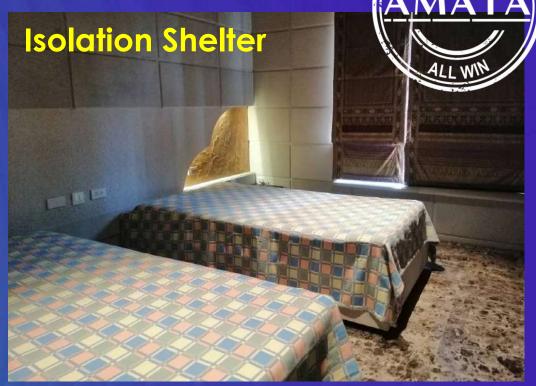
100%

COVID-19 Vaccination for All Employees, as well as providing vaccination for some of employee's family.

## **Employee Safe**



Local Quarantine for all Employee at AMATA Castle and AMATA Mansion









Emergency Transportation

#### **Customer Safe**



Business Continuity in Action





1,211
Factories
In Thailand

33
Nationalities

Customer Safe











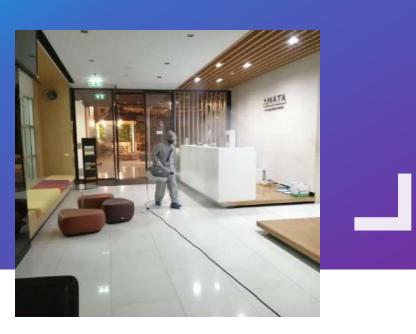




## Customer Safe

AMATA Provides the cleaning and disinfection services with standardized chemical disinfectants to assure the customers' employees in working at the safe workplaces.







## Information Support

## **Customer Safe**





Mr. Vikrom Kromadit, Chairman and AMATA Managements have an online Meeting with Factory Managers for Supporting the Information and Guidance during COVID-19 Crisis Continuously.

## Customer Safe

KEY STRATEGY #2: Growing through strategic Business partnerships





#### Medical Support

- COVID +60 beds
- ICU +16 beds
- X-ray mobile for Factory Isolation Center (Bubble & Seal)
- Vaccination Center





#### **Customer Safe**



#### **Creating Collective Impact**

KEY STRATEGY #5: Building a decent civil society to create benefits for the society as a whole

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สถิติรวมตั้งแต่วันที่ 4 สิงหาคม 2564

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405

ส่งต่อรวม

67

โรงพยาบาลสนามมาบยางพร LOCAL HOSPITAL MABYANGPORN Ins. 086-396-8410 086-396-8420













## Supplier & Contractor Safe

Water Treatment Suppliers

Security and Safety Suppliers

Utility
Services
Suppliers

Wastewater
Treatment
Suppliers

Our Key Suppliers & Contractors

Waste
Manageme
nt Supplier

Services
Maintenance
Suppliers

#### **Business Continuity in Action**



#### Supplier & Contractor Safe







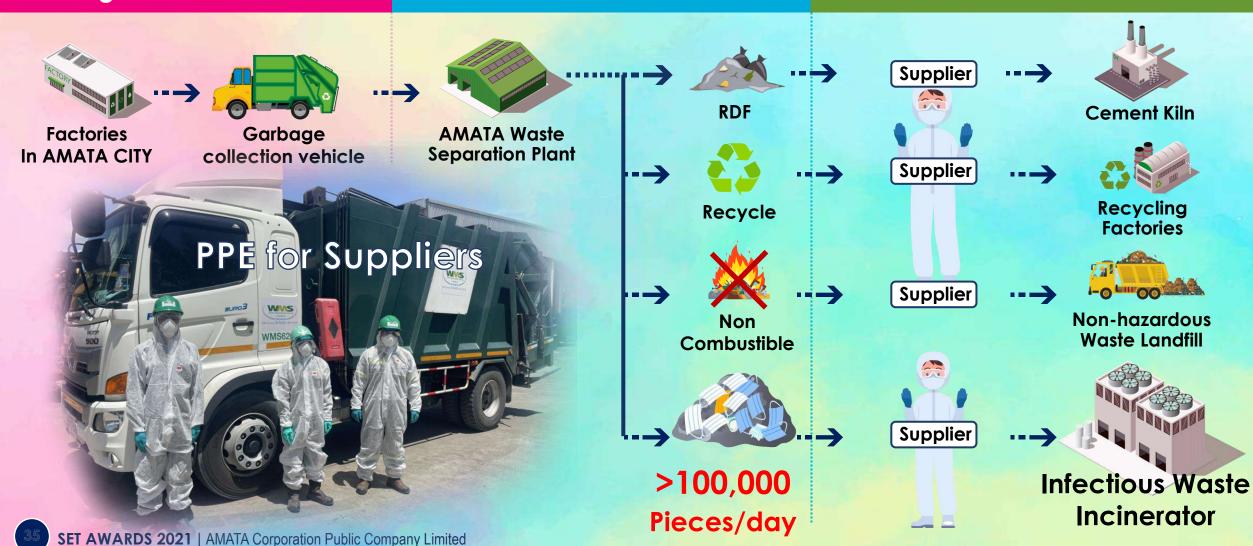


#### Infectious Waste Management

Upstream in Waste Management Value Chain

**Waste Management Activity** 

Downstream in Waste Management Value Chain





### Community & Society Safe

#### **AMATA "GIVE FIRST" PROJECT**

25,229 people Benefited by this project

24,569 Vulnerable Groups (Elderly, Disable, patients)



Unemployed worker

**85** Communities within

A radius of 5 km.

4.45 Million Baht

Total Worth











### Community & Society Safe

## Local Medical Center Support

4,762
Health Care
Professional was Supported



Factories Joined

Total Worth

1.08

Million Baht











## The Next Normal for Industrial Estate Industry

Risk management



Enterprise Risk

NEW/Next Normal after Pandemic **Monitor** 



**Global Trend** 



Market
Behavior &
Signals



Green Recovery



Risk



**Opportunity** 



Land sale



New Business



Recurring Income

